

New Zealand Water Polo  
**Transition Half Year  
Report**

2013



Supporters of New Zealand Water Polo



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## BOARD MEMBERS & STAFF

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<b>Patron</b>	Sir Stephen Tindall
<b>Chairman</b>	Nigel Ainley
<b>Board of Directors</b>	Keith Brodie John Payne Sarah Polaschek Sharon Geary Paul Kayes Jacques Venter Michael Houghton
<b>Operations Director</b>	Eelco Uri
<b>National Office Manager</b>	Pamela Scheirlinck
<b>Business Development Manager</b>	Russell McConnochie
<b>Northern Junior Development officer</b>	James Davidson
<b>Principal Address</b>	The AUT Millennium Centre 17 Antares Place Mairangi Bay Auckland 0632
<b>Postal Address</b>	P O Box 302 – 145 North Harbour Auckland 0627
<b>Bank</b>	Bank of New Zealand – Rotorua Branch
<b>Auditors</b>	KPMG

# HIGH PERFORMANCE APPOINTMENTS

		<b>Women's Programme</b>	<b>Men's Programme</b>
	Convenors	Sharon Geary	Chris Hayward
<b>Senior</b>	Head Coach Assistant Coach Team Manager	Attila Biro Matt Payne Julie Ellis	Jozsef Sike Zoltan Ridzyk Holona Lui
<b>Junior</b>	Head Coach Assistant Coach Technical Coach Team Manager	Richard Claridge Michael Buck Attila Biro Sharon Geary	N/A
<b>Schools</b>	Head Coach Assistant Coach Assistant Coach Team Manager	Davor Carevic Tim Chambers - Jane Foster	James Davidson Alex McKenzie Andy Skora James Ross
<b>Youth (Born 96)</b>	Head Coach Assistant Coach Assistant Coach Team Manager Team Manager	Davor Carevic Tim Chambers Jess Dorman Janet Oloapu -	Andy Skora Alex Mackenzie James Davidson Sonia Sherborne Kate Casey
<b>U15 (Born 98)</b>	Head Coach Assistant Coach Goalkeeper coach Team Manager Team Manager	Richard Claridge Lian Mazzoleni Dana Harvey Lynn Tonkin -	Jim Floerchinger Tim Hunt - Nicola Ellis Karen Jensen

## AWARD HOLDERS

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<b>Life Members</b>	C Hayward	2002
	E Burman	2006
	D Campbell	2009

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<b>Honours Awards</b>	C Hayward	1998
	C Hesketh	1998
	E Burman	2001
	D Campbell	2002

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<b>Service Awards</b>	S Barrett		J Foster	2009
	A Carter		M Brooks	2011
	G Doherty		J Ware	2011
	K Mark		P Monney	2011
	G Smeith		A Koscis	2012
	P Walls		R Tindall	2012
	J Harvey		C McGuinness	2013
	E Burman	1998	D Law	2013
	I Ansell	1998	D Bowry	2013
	K Williams	1998	F Bickley	2013
	A Gibson	2000	J Shrimpton	2013
	S Knights	2001	M Crewdson	2013
	G Bengé	2001	P Kayes	2013
	G Williams	2002	R Borgers	2013
	M Richards	2002	S Goffe	2013
	K Goldsworthy	2005		
	G Campbell	2006		
	L Percy	2007		
	D Carevic	2008		

# CHAIRMAN'S REPORT

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This is my first report as Chairman and would like to thank you all for attending this AGM, again showing your dedication to Water Polo in New Zealand.

I can report that we have again had a successful year in a number of aspects.

We exceeded our Budget in terms of financial expectations and now have sufficient reserves to sustain ourselves for one year if required. We have long considered this to be a desirable position for our long term sustainability.

It means that funds obtained from Grants etc can be utilised to grow the sport in one form or another. We cannot develop without these Grants and I would like to thank all those Charitable Trusts for their continued support. They make our ability to grow the Sport and increase participation possible.

This position has been achieved with a lot of hard work and dedication from the Office staff and I would like to personally thank Russell, Pam, Eelco, James for their efforts over the last year and Emily since she has joined us in Wellington.

Our National teams have performed creditably against overseas competitions particularly at school and youth levels. Our seniors have performed well but we continue to struggle to get our best players in the pool. It is interesting that feedback from our coaches state that we lack fitness and basic skills. Both these can be overcome albeit we need somehow to be able to free our players of some financial burden thus ensuring competition for places and being able to get our best players in the Pool. This has been a perennial problem but I believe one that we can now begin to try and address.

Our Leagues have performed well albeit with some hiccups and dis-satisfaction with our Senior Leagues in terms of the draw etc. This needs some attention but, and I stress, this also needs input from the Clubs.

The Strategic Plan and general direction has been put together and is now being developed into a formal Business Plan.

The year has seen some steps in the forwarding of these plans for the future and in strengthening the Regions and assisting them in developing their own programmes. We have started in Auckland and Wellington and look forward to moving into Waikato/ BoP and Christchurch

Strong regional growth will assist in raising the profile of the sport as well as creating methods to obtain localised funding. To this end it is important that we get Christchurch moving again and should be assisting in any way possible.

With the above in mind we have appointed Dana Harvey to the office on a one year contract at this stage. Her role is to carry out a number of administration roles including competitions.

We have evaluated the need for this person and the intent is to free up Russell and Eelco to focus on the roles that they were originally employed for. I stress that it is no reflection on their efforts to date but the recognition of the workload faced by the office in getting us to where we are today and it is now time to start the next stage of our development as a sport.

We particularly look forward to being able to free Eelco to focus on the Referee and Coach Development. We manage to maintain our quota of FINA referees and even have a degree of competition for those places which can only be healthy.

I would like to take this moment to thank all those Referees and Officials who control our games. Without them there is no sport. The Board is unanimous in it's desire to control the bad behaviour / contempt that is sometimes shown to these individuals. We would expect Club support in this.

One of our major steps forward has been in securing the 2016 Women's World Championships. The Board made a conscious decision to chase this event being aware that potentially there could be a shortfall in funding it. The presentation put together was excellent and our success was merited. We should acknowledge the input and support received from both MISH and Benefitz as well as our team.

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## **Chairman's Report, continued**

This event has the potential to really raise the profile of Water Polo in New Zealand as well as raising our profile internationally.

I would like also to take this opportunity of thanking those people who make water polo in New Zealand possible

The clubs themselves are the mainstay of our sport and we must continue to assist them in gaining strength and being able to carry that through to Senior level. Our numbers are increasing at Junior and Intermediate levels but we need to bring these through. I would like to thank the Clubs Boards for their continued support and the tireless often thankless hours that they put in.

It is particularly refreshing to see people coming through that are prepared to support their Region and to an extent put their club loyalties to one side. This can be very difficult to do but this is critical in strengthening both the Regions and the sport in general

I would like to thank the large and often un-recognised army of volunteers that assist in running of the Sport. They make things possible that would not happen without their input.

I would like to thank the Board for the input and support over the year. We have a variety of opinions and ideas and this makes for positive contributions.

As you are probably aware Sarah Polaschek has stepped down voluntarily. It is with regret that we see her leave but do understand her reasoning. I am particularly pleased that she is remaining in her position in Wellington as well as remaining on the National Teams Committee.

I would also like to thank CH for his continued presence and support. His knowledge is invaluable

Finally, I believe that Water Polo in New Zealand is at a cross-roads. We have the opportunity of really moving the sport forward. It is exciting but will require open minds and working collectively together for the sport as a whole. We are capable of doing it. One thing I have learned in my brief tenure is that it won't be quick or easy but we have to try.

Once again thank you to all those here and all those that work behind the scenes

I look forward to your continued support the next few years of working together.

## **Nigel Ainley**

### ***Chairman New Zealand Water Polo***

# NZWP STRATEGY

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**OUR MISSION:** Develop and deliver Water Polo to the highest possible level with a focus on participation, performance and financial sustainability to a broad and diverse constituency of New Zealanders.

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**OUR SPORT:**

Team	International
Aquatic Skills	Olympic
Traditional	Professional

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- OUR COMMITMENT:** Is to provide:
- an environment to motivate participants long term commitment to the sport.
  - participants at all levels with the opportunity to maximise their aquatic skills, fitness and teamwork.
  - pathways that enable individuals to pursue their aspirations in the sport.
  - high quality development opportunities for coaches and officials.
  - superior competition management and positive experiences for all participants.
  - the opportunity for our national teams to compete at international levels to the best of their abilities.
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**OUR VALUES:** **INTEGRITY, RESPECT, EXCELLENCE, PRIDE, TEAMWORK**  
Underpinning everything we do.

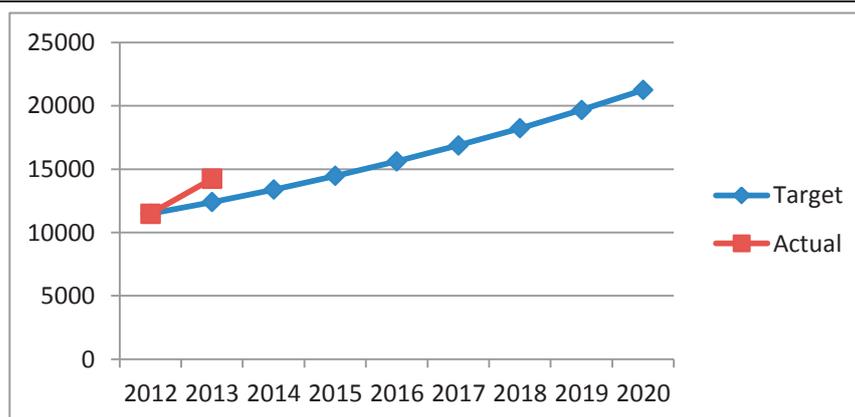
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## STRATEGIC AREAS:

**PARTICIPATION**  
Key Measurement To grow Water Polo participation, including everyone who spends time in and on this sport – players administrators, volunteers, officials, coaches, supporters and Flippa Ball, by 8% per annum so that by 2020 we have approximately 20,000 participants.

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Numbers to date:



Currently (as at July 31<sup>st</sup> 2013) we are doing better than the target by 15%. The process of gathering the information still needs refining to ensure that we are accurately recording participant numbers.

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**NZWP Strategy, continued**

**PERFORMANCE** Improve World Championships Rankings so that by 2020 we are competing  
 Key Measurement for the following positions for each age group:

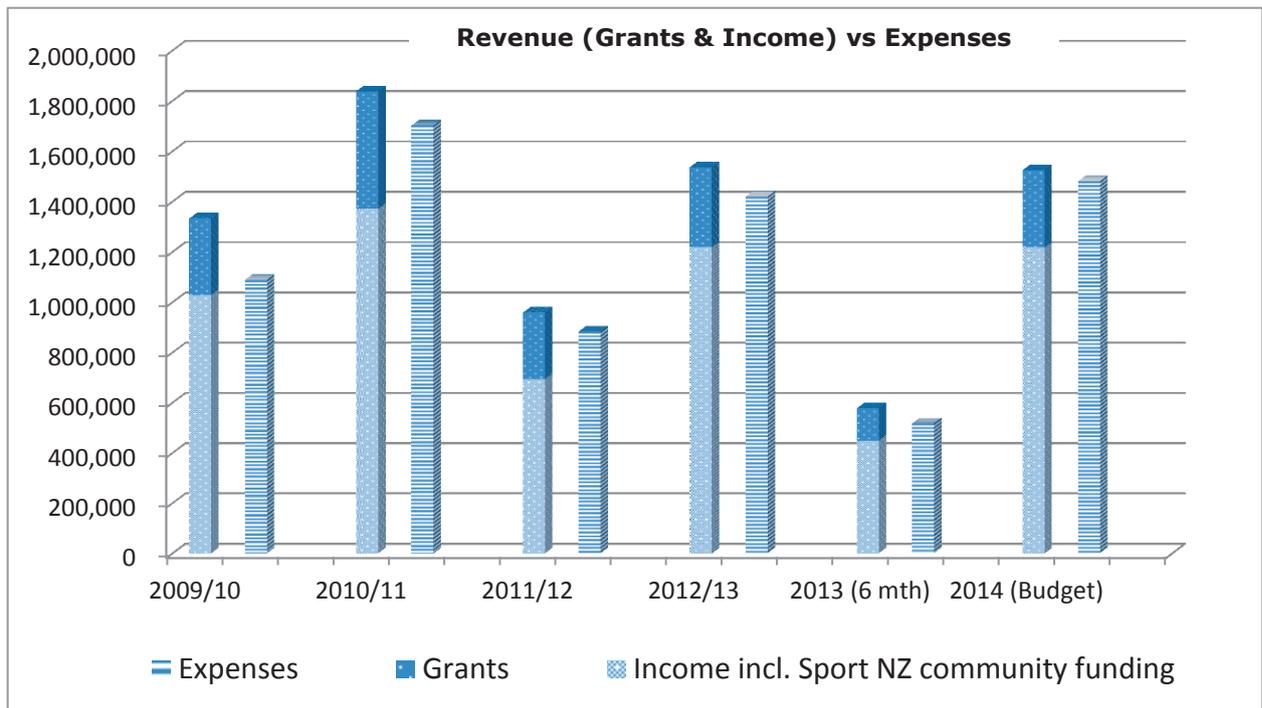
Men's Program competing for:	Senior Top 12	Junior Top 12	Youth Top 10
Women's Program competing for:	Top 8	Top 8	Top 8
Current positions based on the last tournament played:			
Men's Program:	Senior 18	Junior Top 12	Youth Top 10
Women's Program:	12	Top 8	6

**SUSTAINABILITY** NZWP will retain sufficient reserves to cover one year's costs and sustain  
 Key Measurement unexpected revenue shortfall.  
 To create sufficient internal revenue to reduce external reliance on funding.

**Current Status:**

We have reached a level of retained earnings that will enable the office to continue to function if we have a year where funding is not forthcoming. The forecasted funding gap is approximately \$300,000 per annum.

The following Graph shows Revenue (Grants & Income including Sport NZ funding) compared to Expenses per annum for the office account only (not High Performance).



# OPERATIONAL REPORT

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## ONE SPORT, ONE TEAM

Although the reporting period for this 'annual' report was only six months, much was achieved by all of us; one sport, one team.

Volunteers are, and will be, the heart of our sport and I would like to start this report by thanking all of you: club committee members, team managers, coaches, referees, officials, league coordinators and of course parents and players.

Also a big thank you to Sport NZ, our funders and sponsors, NZWP Board Members and our office staff, you all are invaluable when it comes to delivery, growth and promotion of our sport.

## NATIONAL CHAMPIONSHIPS / COMPETITIONS

One of our priorities is to deliver outstanding domestic competitions for participants and supporters.

In the second half of 2013 we delivered 10 National Championship Events with exactly 100 teams competing.

Congratulations to the following clubs for winning the following National Championship titles:

National Championships	Girls / Women	Boys / Men
Under 19	North Harbour	North Harbour
Under 16 Division 1	North Harbour (A)	Marist (Red)
Under 16 Division 2	Rotorua	North Harbour (C)
Under 14 Division 1	Marist (Red)	Marist (Red)
Under 14 Division 2	Marist (White)	North Harbour (C)



## OFFICIALS and COACH DEVELOPMENT

Once more, a big thank you to our referees and other officials, officiating is hard at the best of times, something we all know but hardly ever acknowledge!

Officials' Development is key to any sport and water polo is no exception. Referees, goal judges and table duty personnel need experience, just as players and coaches.

NZ Water Polo has continued to deliver, where possible, Referee Workshops during National Championships, as well as mentoring, and support clubs and individual referees.

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## **Operational Report, continued**

### ***FINA School for Water Polo Referees***

During the reporting period NZ Water Polo hosted a two day FINA School for Water Polo Referees, with the facilitator being Mr. John Whitehouse (FINA TWPC member). Through partial funding received from Sport NZ we were able to make this a great development opportunity free of any cost for identified NZ Water Polo referees, as well as nominated club referees.

A total of thirty (30) referees attended the School and all passed the official FINA Referee's Exam.

### ***Rule Changes (Enforcements)***

At the 2013 FINA Water Polo Technical Water Polo Congress a number of rule changes were approved. These changes were the centre of discussion during the above School and explanations have been distributed to all clubs and centres and can also be found on the website.

### ***Coach Development***

Coach Development is a vital part of (the future) of our sport. Coaching drives almost everything, from player development to competitions to fundraising.

For 2014 Coach Development is a priority focus, starting with School Water Polo (Coaches). Further additions to the NZ Water Polo Electronic Learning Environment (ELE) will be made, especially in the Flippa Ball area.

## **2016 FINA WORLD WOMEN'S YOUTH WATER POLO CHAMPIONSHIPS**

During the reporting period a focus for our office has been to prepare a professional bid document to secure the hosting rights for the above event.

We are very pleased that NZ Water Polo were awarded these Championships in early March 2014.

A PDF version of this bid document is available on request.

I would like to stress once more that all we do, and achieve, in any of the above (strategic) areas is only possible through the support of our volunteers, officials, supporters and sponsors. Your contributions are invaluable and are much appreciated. All of you are an integral part of the water polo community and a key ingredient for the success of our sport.

## **ONE SPORT, ONE TEAM!**

Yours in water polo,

**Eelco Uri**  
***Operations Director***



# BUSINESS DEVELOPMENT REPORT

This year marks a change in direction for NZWP. While continuing to deliver our events and Flippa Ball we need to widen our capacity in order to deliver greater benefits to our constituency.

The role of NZWP is to develop and deliver water polo in New Zealand and our Strategic Plan identifies 20 focus areas under three general headings. The following table illustrates how this hangs together.

	<b>Develop</b>	<b>Deliver</b>
<b>Participation</b>	Facilities Coaches Officials Player Pathway Flippa Ball Clubs & Centres	Player Pathways Flippa Ball Competitions
<b>Performance</b>	Athlete Financial Support Athlete Pathways International Relationships	World Class Coaching International Competitions
<b>Sustainability</b>	Player Registrations Charitable Giving Sponsorships	Internat'l Events (Pan Pacs) Flippa Ball Growth Marketing & Communications Governance

Over the last few years we have been focused on delivering competitions (national & international) and Flippa Ball. Given that there is always room for improvement, in the main we believe that we have done well. However we are well aware that there are other areas that have not had the same attention.

We now have an additional resource, with Dana Harvey joining the team, and we are looking forward to being able to spend time on other areas identified in the business plan that will help the sport advance.

These areas include:

1. Alternative funding streams. Including registrations, sponsorships, charitable giving.
2. More Coach and Official development.
3. Marketing & communications.
4. Facilities development

It is obvious that we will need the help of the clubs and centres. The help can be in simple things like identifying newsworthy stories for us to follow up on or identifying opportunities for local facility development that NZWP can assist with.

The next steps have to be a team effort.

Our sport in a sentence:

**Water Polo is an exciting, challenging sport that drives aquatic competency and has an aspirational goal – The OLYMPICS!**

**Russell McConnochie**

***Business Development Manager***

# FINANCIAL REPORT

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This report represents a six month transition period for New Zealand Water Polo as we move to align the financial year with the playing calendar year, and the result once again is better than forecast. The reasons are outlined below.

We now have three accounts that make up the surplus amount. These being:

1. The Office account.  
This is the operational account for NZWP with a surplus amount for the period of \$58,730
2. The High Performance account.  
The surplus amount for the period was \$48,978.
3. The NZWP Foundation account.  
The account held \$29,635 at the end of the accounting period.

Together these account for the surplus of \$137,343.

Areas to note on reviewing the Statement of Financial Performance are:

1. Competitions  
During the period we held most of our national competitions and that has given us a small surplus of just over \$6,000 after removing the grants for pool hire etc that we received for these competitions. There were no international events hosted in the period therefore the comparison with last year is even further distorted.
2. Flippa Ball  
The 2012/13 year showed an increase in Flippa Ball revenue after removing the grant funding. This trend continues with the revenue for the six months for this period compared to the same period in 2012 showing an increase in revenue of \$20,000 representing 40% growth. Funding for Flippa Ball continues to be a challenge. We have had to apply separately to Gaming Trusts for each league and this has resulted in lower overall Grant revenue.
3. High Performance Teams  
This account holds the income from fund raising activities and funds paid by athletes participating in the programmes towards their costs. The funds in this account are earmarked for payment of coaches and other expenses incurred by the programs.  
Note 11 in the Financial Accounts Appendix explains that the Directors agreed that from 2010 High Performance funds/income are restricted to the use for High Performance expenditure and may not be used for any expenditure that is not related to High Performance operations.

As usual funding continues to be a challenge. The focus for NZWP going forward is to implement a range of initiatives so that we are able to reduce the gap in funding that is currently filled by gaming trusts. The strategic plan identifies these activities and with extra resource in the office we will have time to focus on these areas.

The Financial Statements are attached as a separate section at the end of this document.

In summary a very good result for the 6 months.

**Russell McConnochie**

***Business Development Manager***

# INTERNATIONAL RESULTS

## Women's International Results

### Senior Women

#### FINA World Championships, Barcelona, 2013

Game	Date	Versus	Results	
1	21 July	Australia	NZL 4	<b>AUS 15</b>
2	23 July	South Africa	<b>NZL 13</b>	ZAF 7
3	25 July	China	NZL 5	<b>CHN 13</b>
4	27 July	Spain	NZL 6	<b>ESP 18</b>

### Junior Women

#### FINA Junior World Championships, Greece, 2013

Game	Date	Versus	Results	
1	11 Aug	USA	NZL 5	<b>USA 11</b>
2	12 Aug	Spain	NZL 5	<b>ESP 15</b>
3	13 Aug	Kazakhstan	<b>NZL 11</b>	KAZ 6
4	14 Aug	Uzbekistan	<b>NZL 20</b>	UZB 1
5	15 Aug	Italy	NZL 6	<b>ITA 13</b>
6	16 Aug	Canada	NZL 6	<b>CAN 9</b>

### Youth Women

#### World Youth Club Challenge, Canberra, 2013

Game	Date	Versus	Results	
1	6 July	Canberra Dolphins	<b>NZL 6</b>	CD 3
2	7 July	Sichuan Province (CHN)	NZL 2	<b>SP 5</b>
3	8 July	Shumei Eiko High School (Japan)	<b>NZL 7</b>	<b>SEHS 7</b>
4	9 July	Ovens & Murray	<b>NZL 15</b>	O&M 1
5	10 July	UNSW	<b>NZL 13</b>	UNSW 7
6	11 July	Queensland Maroon	NZL 6	<b>QM 9</b>
7	12 July	Queensland White	<b>NZL 9</b>	QW 5
8	13 July	Drummoyne Devils	<b>NZL 6</b>	D 4
9	14 July	Queensland White	<b>NZL 7</b>	QW 5

#### Trans Tasman Challenge, Brisbane, 2013

Game	Date	Versus	Results	
1	2 July	Queensland	NZL 7	<b>QNSLD 12</b>
2	3 July	Queensland	<b>NZL 9</b>	QNSLD 7
3	4 July	Queensland	NZL 6	<b>QNSLD 7</b>

*Continued*

## Women's International Results, continued

### Schoolgirls

#### Tri Nations Series, Sydney, 2013

Test	Date	Versus	Results	
1	17 Dec	South Africa	<b>NZL 9</b>	ZAF 3
2	18 Dec	South Africa	<b>NZL 16</b>	ZAF 6
3	18 Dec	Australia	NZL 7	<b>AUS 8</b>
4	19 Dec	Australia	NZL 8	<b>AUS 10</b>
5	20 Dec	South Africa	<b>NZL 16</b>	ZAF 6
6	21 Dec	Australia	<b>NZL 13</b>	AUS 7

### Under 15 Girls

#### Tran Tasman Challenge, Brisbane, 2013

Game	Date	Versus	Results	
1	2 July	Queensland Maroon	NZL 5	<b>QM 9</b>
2	3 July	Queensland White	<b>NZL 9</b>	QW 7
3	4 July	Queensland White	<b>NZL 8</b>	QW 1

### Under 15 Girls

#### World Youth Club Challenge, Canberra, 2013

Game	Date	Versus	Results	
1	6 July	Ovens & Murray	<b>NZL 14</b>	O & M 6
2	7 July	UNSW Whales	<b>NZL 10</b>	UNSW 6
3	8 July	Shumei Japan	NZL 5	<b>Shumei 10</b>
4	9 July	QNSLD Maroon	NZL 5	<b>QNSLD 8</b>
5	10 July	Sichuan Province	NZL 6	<b>Sichuan 8</b>
6	11 July	QNSLD White	<b>NZL 12</b>	QNSLD 9
7	12 July	Kiwi Ferns	NZL 6	<b>Kiwi Ferns 12</b>
8	13 July	Canberra Dolphins	<b>NZL 13</b>	Canberra 7

## Men's International Results

### Senior Men

#### FINA World Championships, Barcelona, 2013

Game	Date	Versus	Results
1	July	Spain	NZL 3 <b>ESP 18</b>
2		Greece	NZL 4 <b>GRC 24</b>
3		Montenegro	NZL 1 <b>MNE 23</b>
4		Croatia	NZL 4 <b>HRV 21</b>

### Youth Men

#### World Youth Club Challenge, Canberra, 2013

##### A Team - NZL Stingrays

Game	Date	Versus	Results
1	6 July	Singapore	<b>NZL 19</b> SGP 2
2	7 July	Queensland	<b>NZL 9</b> <b>QLD 9</b>
3	8 July	Stockton	<b>NZL 13</b> Stockton 3
4	9 July	Drummoyne	<b>NZL 13</b> Drummoyne 4
5	10 July	Sydney University	<b>NZL 14</b> Syd Uni 6
6	11 July	Corona Del Mar	<b>NZL 11</b> CDM 10
7	12 July	Kiwi Taniwhas	<b>NZL 7</b> NZL B Team 5
8	13 July	Canberra	<b>NZL 14</b> CBR 4
9	14 July	Canberra	<b>NZL 6</b> CBR 2

#### World Youth Club Challenge, Canberra, 2013

##### B Team - Kiwi Taniwhas

Game	Date	Versus	Results
1	6 July	Singapore Lions	<b>NZL 24</b> SGP 4
2	7 July	Queensland White	<b>NZL 11</b> QLD 7
3	8 July	Corona Del Mar	NZL 7 <b>CDM 11</b>
4	9 July	Breakers	<b>NZL 18</b> Breakers 7
5	10 July	Sydney University	<b>NZL 5</b> <b>Syd Uni 5</b>

*Continued*

## Men's International Results, continued

### Schoolboys

#### Tri Nations School Series, Sydney, 2013

Test	Date	Versus	Results	
1	17 Dec	South Africa	NZL 4	<b>ZAF 5</b>
2	18 Dec	South Africa	NZL 8	<b>ZAF 10</b>
3	18 Dec	Australia	NZL 4	<b>AUS 7</b>
4	19 Dec	Australia	<b>NZL 14</b>	AUS 13
5	20 Dec	South Africa	<b>NZL 13</b>	ZAF 10
6	21 Dec	Australia	NZL 5	<b>AUS 7</b>

### U15 Boys

#### Trans-Tasman U15 Shield Series, Brisbane, 2013

##### A Team

Game	Date	Versus	Results	
1	30/6/13	Queensland	<b>NZL 12</b>	QNSLD 8
2	01/07/13	Queensland	<b>NZL 11</b>	QNSLD 7
3	02/07/13	Queensland	<b>NZL 7</b>	QNSLD 5

##### B Team

Game	Date	Versus	Results	
1	30/6/13	Queensland	<b>NZL 14</b>	QNSLD 4
2	01/07/13	Queensland	<b>NZL 11</b>	QNSLD 3
3	02/07/13	Queensland	<b>NZL 18</b>	QNSLD 4

# NATIONAL RESULTS

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## Under 19 National Championships

Auckland, 2013

25 - 28 July Men		25 - 28 July Women	
<b>1<sup>st</sup></b>	North Harbour	<b>1<sup>st</sup></b>	North Harbour
<b>2<sup>nd</sup></b>	Marist	<b>2<sup>nd</sup></b>	Marist
<b>3<sup>rd</sup></b>	Tauranga	<b>3<sup>rd</sup></b>	Harbour City
<b>4<sup>th</sup></b>	Waitakere	<b>4<sup>th</sup></b>	Waikato
<b>5<sup>th</sup></b>	Hutt	<b>5<sup>th</sup></b>	Waitakere
<b>6<sup>th</sup></b>	Southern Hawks	<b>6<sup>th</sup></b>	Mountfort Park
<b>7<sup>th</sup></b>	Waikato, Marist, Tauranga Comb.	<b>7<sup>th</sup></b>	Rotorua
<b>8<sup>th</sup></b>	Sea Wolf	<b>8<sup>th</sup></b>	Tauranga
<b>9<sup>th</sup></b>	Magic Mountfort Fury	<b>9<sup>th</sup></b>	Crushers
<b>10<sup>th</sup></b>	Palmanui		
<b>MVP</b>	Owen Chambers - North Harbour	<b>MVP</b>	Rebecca Parkes – North Harbour
<b>OP</b>	Mitchell Goff – North Harbour	<b>OP</b>	Ella Brown – Harbour City
<b>OP</b>	Daniel Kayes – Tauranga	<b>OP</b>	Chelsea Geary – North Harbour
<b>OP</b>	Braeden Drennan - Marist	<b>OP</b>	Ricci Ferigo - Marist

## Under 16 National Championships

### Division 1 National Championships

Wellington, 2013

10 <sup>th</sup> – 13 <sup>th</sup> October Boys		10 <sup>th</sup> – 13 <sup>th</sup> October 2013 Girls	
1 <sup>st</sup>	Marist Red	1 <sup>st</sup>	North Harbour A
2 <sup>nd</sup>	North Harbour A	2 <sup>nd</sup>	Waikato
3 <sup>rd</sup>	Tauranga	3 <sup>rd</sup>	Marist Red
4 <sup>th</sup>	Hutt	4 <sup>th</sup>	Harbour City Hawks
5 <sup>th</sup>	Maranui	5 <sup>th</sup>	Tauranga
6 <sup>th</sup>	Waitakere Gold	6 <sup>th</sup>	Waitakere Gold
7 <sup>th</sup>	North Harbour B	7 <sup>th</sup>	North Harbour B
8 <sup>th</sup>	Harbour City	8 <sup>th</sup>	Marist Blue
9 <sup>th</sup>	Marist Blue	9 <sup>th</sup>	QEII
10 <sup>th</sup>	Waitakere Teal	10 <sup>th</sup>	Hutt
11 <sup>th</sup>	Mountfort Park	11 <sup>th</sup>	Maranui
12 <sup>th</sup>	Wharenui	12 <sup>th</sup>	Harbour City Orange
<b>MVP</b>	Ryan Pike – Marist Red	<b>MVP</b>	Sarah Doyle – North Harbour A
<b>OP</b>	Liam Paterson – Marist Red	<b>OP</b>	Emily Nicholson – North Harbour A
<b>OP</b>	Patrick Chambers – North Harbour A	<b>OP</b>	Emma Ballard – Waikato
<b>OP</b>	Connor Paterson – Marist Red	<b>OP</b>	Antonia Young – Marist Red

### Division 2 National Championships

Rotorua, 2013

10 <sup>th</sup> – 13 <sup>th</sup> October Boys		10 <sup>th</sup> – 13 <sup>th</sup> October Girls	
1 <sup>st</sup>	North Harbour C	1 <sup>st</sup>	Rotorua
2 <sup>nd</sup>	Rotorua	2 <sup>nd</sup>	Tauranga
3 <sup>rd</sup>	Marist White	3 <sup>rd</sup>	Mountfort Park
4 <sup>th</sup>	Waitakere Aqua	4 <sup>th</sup>	Waitakere
5 <sup>th</sup> =	Marist Black	5 <sup>th</sup>	Marist White
6 <sup>th</sup> =	Waitakere Navy		
<b>MVP</b>	Shahid Dawad – North Harbour	<b>MVP</b>	Aimee Cogger – Rotorua
<b>OP</b>	Jack Tombleston – Rotorua	<b>OP</b>	Sophie Jones – Waitakere
<b>OP</b>	George Brown – Marist	<b>OP</b>	Charlotte Worth - Marist
<b>OP</b>	Tyler Buckingham – North Harbour	<b>OP</b>	Jodi Stevens - Rotorua

## Under 14 National Championships

### Division 1 National Championships

Wellington, 2013

14 <sup>th</sup> – 17 <sup>th</sup> December Boys		14 <sup>th</sup> – 17 <sup>th</sup> December Girls	
1 <sup>st</sup>	Marist Red	1 <sup>st</sup>	Marist Red
2 <sup>nd</sup>	Waitakere	2 <sup>nd</sup>	Tauranga
3 <sup>rd</sup>	North Harbour A	3 <sup>rd</sup>	North Harbour A
4 <sup>th</sup>	Mountfort Park	4 <sup>th</sup>	Waitakere
5 <sup>th</sup>	Harbour City	5 <sup>th</sup>	Rotorua
6 <sup>th</sup>	Tauranga	6 <sup>th</sup>	Waikato
7 <sup>th</sup>	North Harbour B	7 <sup>th</sup>	Harbour City
8 <sup>th</sup>	Hutt	8 <sup>th</sup>	Marist Blue
9 <sup>th</sup>	Rotorua	9 <sup>th</sup>	Maranui
10 <sup>th</sup>	Maranui	10 <sup>th</sup>	Otago
		11 <sup>th</sup>	North Harbour B
		12 <sup>th</sup>	Wharenui
<b>MVP</b>	Ben Flemming – Marist Red	<b>MVP</b>	Antonia Young – Marist Red
<b>OP</b>	Matthew Morris – North Harbour	<b>OP</b>	Sophie Jones – Waitakere
<b>OP</b>	Oscar Harre - Waitakere	<b>OP</b>	Bernadette Doyle – North Harbour A
<b>OP</b>	Theo Kathagen – Mountfort Park	<b>OP</b>	Kelsey Snelgar – Marist Red

### Division 2 National Championships

Mt Maunganui, 2013

14 <sup>th</sup> - 17 <sup>th</sup> December Boys		14 <sup>th</sup> – 17 <sup>th</sup> December Girls	
1 <sup>st</sup>	North Harbour	1 <sup>st</sup>	Marist
2 <sup>nd</sup>	Waitakere	2 <sup>nd</sup>	Tauranga B
3 <sup>rd</sup>	Tauranga B	3 <sup>rd</sup>	North Harbour
4 <sup>th</sup>	Marist White	4 <sup>th</sup>	Mountfort Park
5 <sup>th</sup>	Southland	5 <sup>th</sup>	Waitakere
6 <sup>th</sup>	PNBHS	6 <sup>th</sup>	Hibiscus Coast
7 <sup>th</sup>	Marist	7 <sup>th</sup>	Southland
8 <sup>th</sup>	Tauranga C	8 <sup>th</sup>	Waikato
9 <sup>th</sup>	Waikato	9 <sup>th</sup>	Tauranga C
<b>MVP</b>	Joshua Brown – North Harbour	<b>MVP</b>	Ellen Pollock – Tauranga
<b>OP</b>	Eric Ah Tani – Waitakere	<b>OP</b>	Sophie Dixon – Marist
<b>OP</b>	Daniel Courtis – Tauranga	<b>OP</b>	Kaitlin Rooke – North Harbour
<b>OP</b>	Rhys Blaas - Southland	<b>OP</b>	Georgia Bason - Marist



# New Zealand Water Polo

## **Financial Statements**

2013 Transition Half Year



## Financial Performance – 6 months

For the 6 month period ended 31 December 2013

	<b>6 Months Dec 2013</b>	<b>12 Months June 2013</b>
	\$	\$
<b>TOTAL REVENUE</b>	<u>1,366,159</u>	<u>2,193,921</u>
<b>NET REVENUE CENTRES SURPLUS</b>	<b>143,055</b>	<b>295,213</b>
<b>NET SERVICE CENTRES SURPLUS / (LOSS)</b>	<b>(5,712)</b>	<b>(208,695)</b>
<b>TOTAL (LOSS) / SURPLUS FOR THE PERIOD</b>	<u><b>137,343</b></u>	<u><b>86,518</b></u>
<b><u>REPRESENTED BY :</u></b>		
<b>REVENUE CENTRES</b>		
<b>Competition</b>		
Income	182,057	875,787
Expenses	(144,167)	(751,626)
<b>Competition Surplus</b>	<u><b>37,890</b></u>	<u><b>124,161</b></u>
<b>Flippa Ball</b>		
Income	192,895	322,393
Expenses	(96,431)	(164,551)
<b>Flippa Ball Surplus</b>	<u><b>96,465</b></u>	<u><b>157,842</b></u>
<b>Commercial Activities</b>		
Income	41,522	66,130
Expenses	(32,821)	(52,920)
<b>Commercial Surplus</b>	<u><b>8,701</b></u>	<u><b>13,210</b></u>
<b>NET REVENUE CENTRES SURPLUS</b>	<u><b>143,055</b></u>	<u><b>295,213</b></u>



The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 - 8.

## Financial Performance continued

For the 6 month period ended 31 December 2013

<b>SERVICE CENTRES</b>	<b>Note</b>	<b>6 Months Dec 2013</b>	<b>12 Months June 2013</b>
		<b>\$</b>	<b>\$</b>
<b>Development</b>			
Income		24,109	1,917
Expenses		(24,109)	(1,917)
<b>Development Surplus / (Loss)</b>		<b>0</b>	<b>-</b>
<b>High Performance Teams</b>			
Income		788,167	655,704
Expenses		(739,189)	(686,724)
<b>High Performance Surplus / (Loss)</b>		<b>48,978</b>	<b>(31,020)</b>
<b>Human Resources</b>			
Income		52,596	144,430
Expenses		(192,715)	(377,389)
<b>Human Resources Surplus / (Loss)</b>		<b>(140,119)</b>	<b>(232,960)</b>
<b>Administration</b>			
Income		84,813	127,560
Expenses		(29,019)	(72,276)
<b>Administration Surplus / (Loss)</b>		<b>55,794</b>	<b>55,285</b>
<b>The Foundation – High Performance</b>	<b>13</b>	<b>29,635</b>	<b>-</b>
<b>NET SERVICE CENTRES SURPLUS / (LOSS)</b>		<b>(5,712)</b>	<b>(208,695)</b>

The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 - 8.



## Movements in Equity

For the 6 month period ended 31 December 2013

	<b>6 Months Dec 2013 \$</b>	<b>12 Months June 2013 \$</b>
Opening Accumulated Funds	348,748	262,231
Total Surplus for the period	137,343	86,517
<b>Closing Accumulated Funds</b>	<b><u>486,091</u></b>	<b><u>348,748</u></b>



The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 - 8.

# Financial Position

For the 6 month period ended 31 December 2013

	Notes	Dec 2013 \$	June 2013 \$
<b>Assets</b>			
<b>Current Assets</b>			
Bank Accounts Operations		381,559	324,114
Bank Accounts Foundation	13	29,635	-
Bank Accounts HP	11	186,142	188,207
Bank Accounts Total		597,336	512,321
Stock on hand		21,122	15,000
Debtors Other		101,282	116,257
Less : Doubtful Debt Provision		(3,921)	(1,593)
Net Debtors Other		97,361	114,664
GST Refund Due		-	20,468
Prepayments	5	46,360	383,430
<b>Total Current Assets</b>		<b>762,179</b>	<b>1,045,883</b>
<b>Fixed Assets</b>	8	8,720	10,188
<b>Total Assets</b>		<b>770,899</b>	<b>1,056,071</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accrued Expenses	7	12,687	13,937
Creditors		80,572	118,248
Fees Received in Advance	6	106,853	525,345
GST Due		2,645	-
Referees Fines Fund		8,171	8,492
Grants Received in Advance	4C	73,877	41,301
<b>Total Current Liabilities</b>		<b>284,808</b>	<b>707,323</b>
<b>Total Liabilities</b>		<b>284,808</b>	<b>707,323</b>
<b>Total Net Assets</b>		<b>486,991</b>	<b>348,748</b>

The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 - 8.

Accepted for and signed on behalf of New Zealand Water Polo Association

  
 \_\_\_\_\_  
  
 \_\_\_\_\_

John Payne

Dated: 18 March 2014

Sharon Geary

Dated: 18 March 2014



# Notes to the Financial Statements

For the 6 month period ended 31 December 2013

## 1. Statement of Accounting Policies

### A) i) Entity Reporting

New Zealand Water Polo Association Inc. is an Incorporated Society registered under the Incorporated Societies Act 1908 and a registered Charity under the Charities Act 2005. These financial statements have been prepared according to the New Zealand generally accepted accounting practice.

### ii) The New Zealand Financial Reporting Standards

In February 2014, the commencement order establishing the effective date for the New Zealand Financial Reporting Act 2013 and the Financial Reporting (Amendments to other enactments Act) 2013 was issued, bringing into force (both Acts) from 1 April 2014, except for the provisions that amend the Charities Act 2005 which will come into force on 1 April 2015. While the standards come into effect on 1 April 2015, they will only apply to the first full financial year that starts on or after 1 April 2015.

The financial statements are prepared on a going concern basis.

### iii) Differential Reporting

New Zealand Water Polo Association Inc qualifies for differential reporting by virtue of the fact that it has no public accountability and the entity is not large in terms of the size criteria specified by the Framework for Differential Reporting.

The association has taken advantage of all differential reporting exemptions.

The financial statements are for the 6 month period ended 31 December 2013. The prior period information is for the 12 month period ended 30 June 2013.

## B) Measurement Base

The measurement system adopted is that of historical cost.

## C) Specific Accounting Policies

The following specific accounting policies, which materially affect the measurement of financial results and financial position, have been adopted in the preparation of the financial statements.

### Accounts Receivable

Accounts receivable are stated at estimated realisable value after providing against debts where collection is doubtful.

### Valuation of Inventories

Inventories are stated at the lower of cost and net realisable value after making due allowance for damaged and obsolete stock.

### Goods & Services Tax

These financial statements have been prepared on a GST exclusive basis where all items in the Revenue Accounts have been recorded exclusive of GST as have Stock on Hand and Fixed Assets (used principally for business purposes) in the Statement of Financial Position inclusive of GST.

### Fixed Assets

Fixed assets are included at cost less accumulated Depreciation. Depreciation is calculated using the following rates:

Furniture	18% -50%	D.V.
Software & equipment	40%	D.V.
Water polo equipment	25 -67%	D.V.

### Revenue Recognition

Grants and player fees are included in the Statement of Financial Performance as soon as they are receivable and the economic benefit benefits are expected to flow to the Incorporated Society. Grants and player fees received for a specific purpose are treated as income received in advance until used for that purpose.



# Notes to the Financial Statements continued

For the 6 month period ended 31 December 2013

## D) Changes in Accounting Policies

There have been no changes in Accounting Policies. All policies have been applied on bases consistent with those used in previous years.

## E) Comparatives

The current period financial statements of NZWP are for the six months ended 31 December 2013. The comparatives are for the twelve months ended 30 June 2013.

## 2. Taxation

The association is not required to pay tax pursuant to section CB 4 (1) (h) of the Income Tax Act 1994.

## 3. Operating Surplus

After deducting the following:

	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
Bad and Doubtful Debts	3,921	1,593
Depreciation	1,468	3,056

In 2010 – 2013 the audit has been undertaken by KPMG on an honorary basis.

## 4. Grants and Sponsorship

### A) Income

Total revenue includes the following grants received during the period:

<b>Donor Institution</b>	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
Lion Foundation	40,000	-
NZ Community Trust	80,000	100,000
Pelorus Trust	-	3,000
Southern Trust	-	6,608
The Trusts	-	11,442
Youth Town	4,000	-
ASB Community Trust	32,500	25,000
Sport New Zealand	40,000	100,000
Dragon Community	-	2,300
Four Winds Foundation	1,200	4000
Constellation Communities	-	3,876
Hygiene Systems	-	4,500
Benefitz	-	2,485
Harbour City Water Polo	-	261
Colliers International	-	261
Construction by Design	-	261
Richley Consulting	-	261
Marist Water Polo	-	261
Waikato Water Polo	-	261
McConnochie Family	-	261
National Mini Storage	-	5,000
Nine Blue	-	261
Panasonic	-	750
Blackstone Group	-	1,000
STA Travel	4,135	-
North & South Trust	4,950	-
Trophy Specialists & Engraving	2,087	-
Grassroots Trust	1,000	-
Mairangi Village Association	300	-
Citta Designer Homeware	150	-
Pita Pit	150	-



## Notes to the Financial Statements continued

For the 6 month period ended 31 December 2013

### A) Grants and Sponsorship Income (continued):

Pickles on Apollo	150	-
Kiwi Fish	200	-
Ghiotti Foods	250	-
French Country	150	-
T3 Swimwear	300	-
Nose to Tail	100	-
Stoney Creek	1000	-
<b>Total</b>	<b>212,622</b>	<b>272,049</b>

### B) Grant Revenue Recognised in Profit or Loss

	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
Competition	31,206	124,722
Flippa Ball	22,694	46,326
Development	22,328	1,199
High Performance	9,135	-
Human Resources	52,596	144,430
Administration	42,088	65,000
<b>TOTAL</b>	<b>180,046</b>	<b>381,677</b>

### C) Received in Advance

Grants received in period not yet spent:

	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
ASB Community Trust	16,250	-
NZCT	43,654	-
Sport New Zealand	13,973	36,301
National Mini Storage	-	5,000
<b>Total</b>	<b>73,877</b>	<b>41,301</b>

## 5. Prepayments

Expenditure incurred during the current financial period, relating to the 12 months period ended 31 December 2014:

	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
Travel Insurance	1,717	2,174
Pan Pacific Youth Water Polo Tournament	7,893	-
Men's High Performance	25,149	147,962
Women's High Performance	3,267	227,129
NZWP Representative – World Champs	-	6,165
Wellington Water Polo Centre Support	8,333	-
<b>Total</b>	<b>46,360</b>	<b>383,430</b>

## 6. Fees Received in Advance

Revenue relating to future periods but received during the current financial period:

	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
Men's High Performance	39,027	203,674
Women's High Performance	45,897	321,671
National League	10,652	-
Youth Women 2014	11,278	-
<b>Total</b>	<b>106,854</b>	<b>525,345</b>

## Notes to the Financial Statements continued

For the 6 month period ended 31 December 2013

### 7. Accrued Expenses

Expenses relating to this period but not received during the current financial period:

	<b>6 months Dec 2013</b>	<b>12 months June 2013</b>
Annual Leave	7,525	13,937
Flippa Ball	5,162	-
Total	<b>12,687</b>	<b>13,937</b>

### 8. Fixed Assets

<b>31 December 2013</b>	<b>Cost</b>	<b>Depn for Year</b>	<b>Accum depn</b>	<b>Disposal</b>	<b>Net Book Value</b>
Furniture	2,472	59	1,876	-	595
Software & Computers	31,714	504	29,698	-	2,016
Water Polo Equipment	16,916	905	10,808	-	6,109
	<u>51,102</u>	<u>1,468</u>	<u>42,382</u>	<u>-</u>	<u>8,720</u>

<b>30 June 2013</b>	<b>Cost</b>	<b>Depn for Year</b>	<b>Accum depn</b>	<b>Disposal</b>	<b>Net Book Value</b>
Furniture	2,589	144	1,817	117	655
Software & Computers	33,501	1,679	29,194	1,787	2,520
Water Polo Equipment	20,562	1,233	9,903	3,646	7,013
	<u>56,652</u>	<u>3,056</u>	<u>40,914</u>	<u>5,550</u>	<u>10,188</u>

### 10. Contingent Liabilities

No contingent liabilities / assets are known to exist at balance date. (June 2013: \$nil)

### 11. High Performance

Commencing in 2010, High Performance has its own separate bank account. The directors have agreed that High Performance funds/income are restricted to the use for High Performance expenditure and may not be used for any expenditure that is not related to High Performance operations.

### 12. Related Party

New Zealand Water Polo Association Incorporated (NZWP Inc.) and the newly formed New Zealand Water Polo Association Foundation are related as the NZWP Inc. Board has the power to appoint the Trustees to the Foundation. The trustees could also be three current or past members of the NZWP Inc.

### 13. The Foundation

The Foundation held funds of \$29,349 as at 30 June 2013. These funds were previously held in a separate bank account marked for the Foundation in NZWP prior to the transfer to the Foundation during the 30 June 2013 financial year. In the current 6 months period ended 31 December 2013, the funds totalling \$29,635 have been transferred back to NZWP.

### 14. Subsequent Events

There were no subsequent events. (June 2013: nil)





## Independent auditor's report

### **To the members of New Zealand Water Polo Association Inc.**

We have audited the accompanying financial statements of New Zealand Water Polo Association Inc. ("the incorporated society") on pages 1 to 8. The financial statements comprise the statement of financial position as at 31 December 2013, the statements of financial performance and movements in equity for the 6 month period then ended, and a summary of significant accounting policies and other explanatory information.

#### *Management's responsibility for the financial statements*

Management is responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand that give a true and fair view of the matters to which they relate, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the incorporated society's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the incorporated society's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Partners and employees of our firm may also deal with the incorporated society on normal terms within the ordinary course of trading activities of the business of the incorporated society. These matters have not impaired our independence as auditor of the incorporated society. The firm has no other relationship with, or interest in, the incorporated society.



*Opinion*

In our opinion the financial statements on pages 1 to 8 give a true and fair view of the financial position of the incorporated society as at 31 December 2013 and of its financial performance for the 6 month period then ended, in accordance with generally accepted accounting practice in New Zealand.

*KPMG*

19 March 2014  
Auckland



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