

A large, stylized graphic of a water polo ball, rendered in shades of blue and black, serves as the background for the text. The ball's hexagonal panels and characteristic spikes are clearly visible.

New Zealand Water Polo  
***Annual Report***

2015

Supporters of New Zealand Water Polo



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## BOARD MEMBERS & STAFF

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<b>Patron</b>	Sir Stephen Tindall
<b>Chairman</b>	Nigel Ainley
<b>Board of Directors</b>	Keith Brodie John Payne Sharon Geary Paul Kayes Jacques Venter Michael Houghton Dean Bryant
<b>Operations Director</b>	Eelco Uri
<b>National Office Manager</b>	Pamela Scheirlinck
<b>Business Development Manager</b>	Russell McConnochie
<b>Northern Junior Development Officer</b>	James Davidson
<b>Competitions and Communications Manager</b>	Dana Harvey
<b>Principal Address</b>	The AUT Millennium Centre 17 Antares Place Mairangi Bay Auckland 0632
<b>Postal Address</b>	P O Box 302 – 145 North Harbour Auckland 0627
<b>Bank</b>	Bank of New Zealand – Rotorua Branch
<b>Auditors</b>	KPMG

# NATIONAL TEAMS APPOINTMENTS

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	<b>Women's Programme</b>	<b>Men's Programme</b>
	Convenors	Sharon Geary Chris Hayward
<b>Senior</b>	Head Coach Assistant Coach Team Manager	Attila Biro Emily Cox Julie Ellis Dr. Jozsef Sike Peter Szilagyi Holona Lui
<b>Youth (Born 96)</b>	Head Coach Assistant Coach Team Manager	Davor Carevic Tim Chambers Janet Oloapu Andy Skora James Davidson Sonia Sherborne
<b>Youth (Born 97)</b>	Head Coach Assistant Coach Team Manager	N/A Alex McKenzie Ricky Thompson Dallas Couvee
<b>Youth (Born 98/99 combined)</b>	Head Coaches Assistant Coaches Team Managers Player Mentor	Richard Claridge - Jess Dorman - Lee Parlane - Isabella Morrison Jim Floerchinger Tim Hunt Blake Chandler Sarah Goffe Nicola Ellis Karen Jensen -
<b>Cadet (Born 99)</b>	Head Coach Assistant Coach Team Manager	Attila Biro Barbara Ipacs Alisha Geary N/A
<b>Secondary Schools</b>	Head Coach Assistant Coach Team Manager	Davor Carevic Tim Chambers Jane Foster Joshua Campbell Ben Pye James Ross

## AWARD HOLDERS

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<b>Life Members</b>	C Hayward	2002
	E Burman	2006
	D Campbell	2009

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<b>Honours Awards</b>	C Hayward	1998
	C Hesketh	1998
	E Burman	2001
	D Campbell	2002

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<b>Service Awards</b>	S Barrett		J Foster	2009
	A Carter		M Brooks	2011
	G Doherty		J Ware	2011
	K Mark		P Monney	2011
	G Smeith		A Koscis	2012
	P Walls		R Tindall	2012
	J Harvey		C McGuinness	2013
	E Burman	1998	D Law	2013
	I Ansell	1998	D Bowry	2013
	K Williams	1998	F Bickley	2013
	A Gibson	2000	J Shrimpton	2013
	S Knights	2001	M Crewdson	2013
	G Bengé	2001	P Kayes	2013
	G Williams	2002	R Borgers	2013
	M Richards	2002	S Goffe	2013
	K Goldsworthy	2005		
	G Campbell	2006		
	L Percy	2007		
	D Carevic	2008		

# CHAIRMAN'S REPORT

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I would like to start by thanking you all for attending today. We need to remember that without you, the clubs and your volunteers we would not have a sport.

The last year has had a number of successes as well as raising a few significant issues that require attention.

Having succeeded in securing the Women's World Youth Championship in 2016 we are putting in place a long term plan with FINA events taking us through to 2019 if we are successful. Thanks must go to Eelco and the office for their continuing work in securing these prestigious events.

We have again managed a surplus against the budget and we should congratulate Russell & Pam with the support of the team for this. The obtaining of grants only gets harder. It has enabled us to for the first time, to allocate funds specifically to High Performance and the top end of our sport. This has remained one of our strategic goals to make the sport more financially viable for our senior players.

There have been some structural changes to the office that the Board hopes will improve the overall presentation of the sport to you, our stakeholders. These are the continued employment of Dana who we feel is continuing to grow into her role managing Competitions and Communications. We are continuing to look at ways of improving these.

Eelco has been appointed as full time National Teams Director as of late last year. His role is to develop long term programmes for both men and women as well as create plans for the development of Coaches and Referees also. He is new to the role, albeit, it was his original intended role so please support him and offer constructive feedback.

Russell is managing the other aspects of NZWP including funding, grants, marketing & communications along with Competitions through Dana.

We will also be moving to new premises during the year, above the new pool at AUT Millennium. This recognises our input into AUT Millennium and being at the centre of the complex that instils sporting excellence and its associated benefits is a significant asset for us.

I would like to thank all our referees, Coaches and Managers. Their jobs can be arduous and multi-tasking or often for little or no financial gain but out of love for the sport. Their input is invaluable.

There are some areas of real concern that we will need to address over the coming year. To this end the Board is taking an initiative and is dividing itself into specific sub committees to look at a number of key issues with the task of preparing papers for presentation to the workshop which is planned for July/August. The topics include National League, increasing numbers, Club needs and requirements, Sponsorship and Funding, Facilities, Communication and Marketing.

One of the aspects that is of major concern is the lack of senior players remaining in the game. We have increasing numbers of junior players particularly in the schools in Auckland. James has done considerable work in this field. Unfortunately a lot of this growth is not within the clubs. Our senior players are decreasing in numbers. We currently have approximately 120 senior players playing water polo. It is a wonder that we can put out any sort of competitive National Senior team with that small a number of players. This must concern both the Clubs and NZ Water Polo and we have to find ways of keeping players in the game longer. This is potentially the funding side of our sport.

I look forward to your support in this workshop that is planned to include participants from all aspects of the sport. There is a lot of negativity, criticism and a general dissatisfaction expressed at times. As a sport we must turn this around and bring all the participants together and on a similar page. There will never be 100% agreement but we must pull behind the majority, always accepting positive criticism and that things can be improved.

I would like now to thank various people for their contribution to Water Polo and the Board for their continued support. We have our differences of opinion that can sometimes be heated but is generally healthy.

*Continued*

**Chairman's Report, continued**

I would like to acknowledge the brief but positive input of Jacques venter who has resigned recently, Chris Hayward for his continued support and to all the volunteers who give up their free time to support the presentation of our sport. Their contribution is invaluable.

As a final word I would like to reiterate that, as a sport, we must come together and be positive. I look forward to our proposed workshop as a step towards achieving that.

Once again I thank you all for your continued support and look forward to the year ahead.



**Nigel Ainley**

***Chairman New Zealand Water Polo***

# OPERATIONS REPORT

## PARTICIPATION

### Water Polo for Everyone

#### 1 – Player Numbers

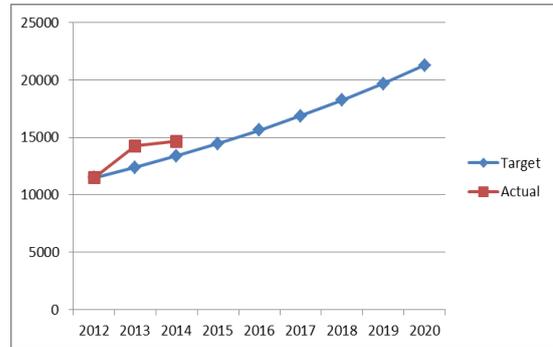
##### Key measurement

Our key measurement for participation is the number of people playing our sport.

The goal is to grow by 8% per annum so that by 2020 we have approximately 20,000 participants.

As at December 31<sup>st</sup> 2014 we are doing better than the target by 9% with a total of 14,711 participants.

Actual vs Target Numbers

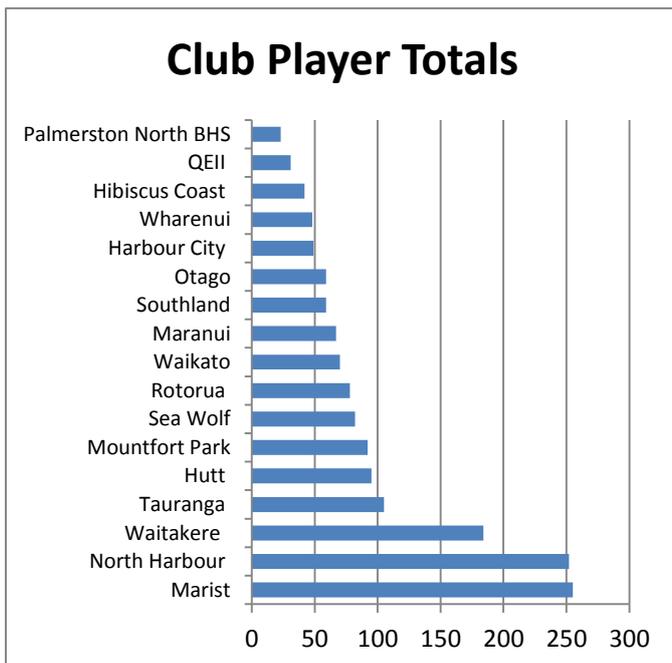


The number represents all activity for Flippa Ball plus Intermediate and Secondary School competitions, Club players (adjusted to allow for cross over with schools) and social players.

The majority of the growth is in Auckland and is in Intermediate and Secondary Schools competitions. This is not surprising given the explosion in Flippa Ball numbers over the past three years as a result of the work done by James Davidson as the Auckland Development Officer.

##### Players

The graph below shows the distribution by club. A general trend has emerged across sports and other clubs that indicates that the desire to join clubs across New Zealand is dropping. If our totals are an indicator then we are also suffering from this trend



Over the past year club numbers appear to have dropped by 30% although we note that several clubs have players that we would classify as "social" who only play within the club so do not attract a NZWP membership fee and therefore are not necessarily counted here.

Across the country the smaller centres find it difficult to field teams above the U16 age group. Players are following the drift into the larger urban centres to find work or for education. This trend according to the forward predictions will continue to happen for the foreseeable future.

Obviously Christchurch is still suffering from lack of facilities and it would appear that a solution will still be three plus years away. Having said that - there is a robust school competition being delivered in the very limited space available.

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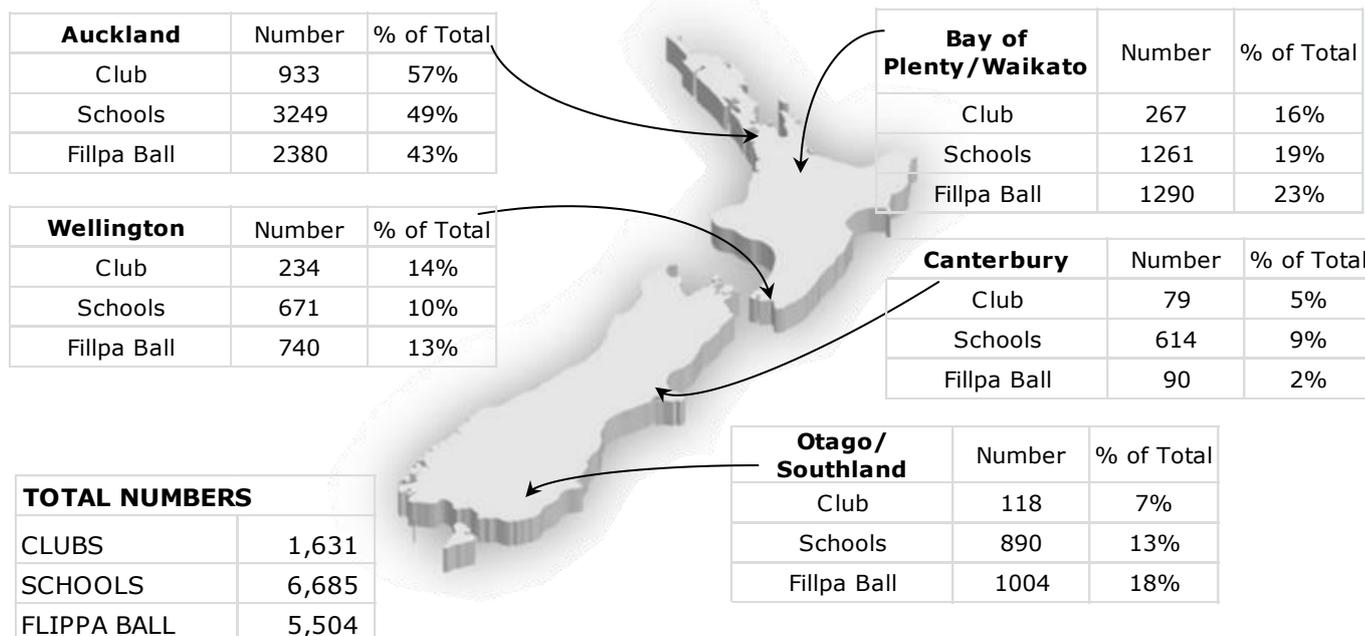
## Participation, Player Numbers, continued

### Sport distribution across NZ

The distribution across the country illustrates the Christchurch situation.

Wellington continues to struggle to attract numbers despite the efforts of the Wellington Centre. The trend of not joining clubs is obviously making it more difficult.

Apart from Auckland areas showing growth are the Waikato/Bay of Plenty and the Otago/Southland areas. Although both suffer from the urban drift problem they both have growing Intermediate and Secondary School competitions built on top of very active Flippa Ball Leagues.



The Total Numbers includes Club, School and Flippa Ball League players but does not include Masters/social players or Flippa Ball activity.

### Observations

The growth is predominately in Flippa Ball and Intermediate schools. Over the past three years Flippa Ball has grown by just under 30% and Intermediate water polo has grown by over 40% although growth in the past year has slowed.

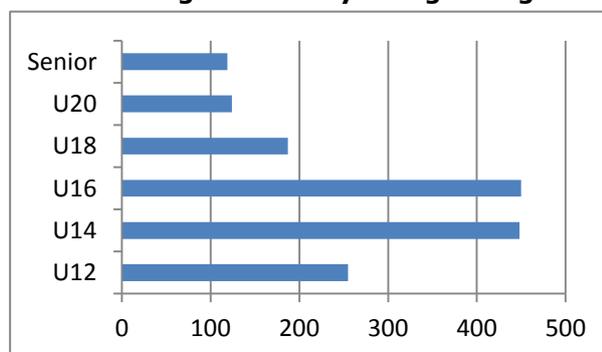
As mentioned our club player numbers are down approximately 30% and it is obvious that the growth in our sport is not in the clubs.

Of real concern is the low number of post school age players. The graph below shows the drop off in club numbers but there are

approximately 3,500 secondary school players and if we assume that half of these are seniors then the drop off is even more pronounced.

In effect we have 120 senior registered players from which to choose a National Team for both Men and Women. This is a very small pool of players.

**Club Registered Players Age Range**



Continued

## 2 - Coaches & Officials

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### Development

Once more, a big thank you to our referees, coaches and other officials; officiating is hard at the best of times, something we all know but hardly ever acknowledge!

Officials' and Coach Development is key to any sport and water polo is no exception. Coaches, referees, goal judges and table duty personnel need education and experience, just as players and coaches.

In 2014 NZ Water Polo has continued to deliver, where possible, Coach and Referee Workshops, for example prior or during National Championships, as well as mentoring, and supporting clubs and individual referees.

New educational modules have been published on the NZ Water Polo Electronic Learning Environment (ELE).

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## 3 - Facilities

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### Availability

The availability of facilities is the single biggest limiting factor in growing water polo, and swimming, in New Zealand. Aquatic sport in NZ is hampered by access to water that is suitable for our sport. Neither swimming nor water polo can grow the clubs to the size that will provide adequate funding to ensure the quality services can be provided. This will continue to be our biggest challenge.

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### National facilities report

Last year The Sport NZ Facilities report was mentioned at the AGM and was put on the web site for clubs and centres to look at.

Below is summarized one of the tables from the report. What this says is that the only place that desperately requires pools is Auckland. Christchurch needs two more facilities over the next 16 years and Waikato needs another one sometime in the next six years.

Regions	Change in Pool Numbers Needed	
	2011-2021	2011-2031
Northland	0	0
Auckland	5	5
Waikato	1	0
Bay of Plenty	0	0
Gisborne	0	0
Hawke's Bay	0	0
Taranaki	0	0
Manawatu-Wanganui	0	0
Wellington	0	0
Tasman	0	0
Nelson	0	0
Marlborough	0	0
West Coast	0	0
Canterbury	1	1
Otago	0	0
Southland	0	0

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*Continued*

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**National facilities report, continued**

However everywhere we look our sport is asking for more pool time and we believe that swimming clubs would say the same thing.

Auckland Council has said it has no money for new builds. The pool at Albany, which will be recreational "leisure water", may go ahead but the pool planned for Flat Bush in five years' time will remain under review.

The problem is that the major funders of pools, Councils, see pools as a cost burden. Prior to this report coming out Sport NZ hosted two facilities experts. One from the UK and one from Australia. The message they delivered was that facilities, pools included, should not be a burden on the community. They went on to say, in summary, that every square meter and every minute should generate revenue. Facilities at a bare minimum should break even.

This model is totally alien to the NZ expectation. The NZ public expects that council facilities and pools in particular, should be open for public, casual, use at all times. This obviously becomes a burden on the rate payer because of the amount of unused space that cannot generate revenue.

So where does that leave most of New Zealand? We believe that the Facilities report generation process was flawed and that the conclusions drawn are not truly representative of the real NZ conditions. Having said that the report is now a reference point for Councils so any proposal that needs council funding will need to have a very strong needs analysis that supports the building plan. With this background the option for School/Private partnerships becomes a more viable possibility.

If there are any opportunities to discuss new pools please get involved. If you want support from the office please contact us.

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## **4 – Competitions and Events**

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### **Competitions**

Our commitment is to deliver superior competition management and positive experiences for all participants, in an environment that motivates long term participation.

In 2014 we delivered 14 National Championship Events with 151 teams competing.

Congratulations to all our clubs for their achievements and efforts. An overview of national championships rankings can be found further on in this report.

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### **2016 FINA Women's World Youth Champs**

As you are all probably aware, NZWP successfully bid for the 2016 FINA Women's World Youth Water Polo Championships. The bid included a bid document being sent to FINA followed by some heavy campaigning by Eelco at the FINA World Water Polo Conference held in Cancun, Mexico in February 2014.

This will be held in the new Sir Owen Glenn National Aquatic Centre being built at the AUT Millennium site. This venue will be ready for use later in 2015 and we look forward to hosting the largest FINA event ever held in New Zealand.

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## Participation, Competitions & Events, continued.

### National League

National League in 2014 was run with five men's teams and 6 women's teams. The competition consisted of three preliminary rounds and a final weekend with 4 teams from each gender.

The winners of the preliminary round were:

- Men – North Harbour
- Women – Marist

The winners of the finals weekend were:

- Men – North Harbour
- Women – North Harbour

As the flagship event of the National Championship calendar it still needs improvement and the evolution of the event will be a topic of discussion again in the 2015 year. What is clear is that we are lacking numbers of senior players and participation in the event has been dropping since the high point in the late 1980's/early 1990's.

### Panasonic Pan Pacific Youth Water Polo Festival

We have to thank Panasonic for once again supporting this great event.

The 2014 edition of the Panasonic Youth Water Polo Festival saw 129 teams competing over eleven days, with a total of 452 games played. For the first time we saw Asian participation through the Singapore national youth programme.

Over the 2 weeks there were:

- 452 games played.
- 6,941 goals scored over the festival.
- Over 11,300 spectator visits.
- 40 international teams competing.
- 904 referee appointments.
- 20 Volunteers.
- 5 NZWP Staff.

Through the web and social media:

- Face book
  - Weekly Total Reach 8,715
  - People Engaged 1,483
  - Total Page Likes 772
- NZWP Web Site
  - Sessions 15,251
  - Users 3,934
  - Pageviews 37,392
- News Blog
  - Pageviews 26,951



### Sport NZ Excellence Awards

The 2014 Panasonic Pan Pacs is a finalist in this years Sport and Recreation Awards in the Event Excellence category.

The other finalists are:

- AMI Round the Bays Fun Run/Walk || Sport Wellington
- NZCT AIMS GAMES International Sporting Championships || AIMS GAMES TRUST



The winner will be announced on the 13<sup>th</sup> April.

### *Build Winning Teams*

#### **National Teams Programme (NTP)**

In October, the NZ Water Polo Board of Directors decided on an office restructure where Ms. Dana Harvey was appointed as the Competitions Manager and Mr. Eelco Uri as the National Teams Programme (NTP) Director; covering the second NZ Water Polo strategic area of Performance.

The above change means there is now a clear focus from the office towards our national teams, which underpins our vision of Building Winning Teams.

The mission for the NTP is to create and deliver a benchmark, sustainable and elite programme which fully develops our players' potential in and outside the pool through a philosophy that is athlete-focused, coach-led and performance driven.

An overview of international results and team staff appointments for 2014 can be found further on in this report.

#### **Pillars of Success**

A comprehensive analysis of the current NZ Water Polo National Teams Programme was undertaken in the last part of 2014 and together with a new structure and fundraising strategy, a total of seven 'Pillars of Success' were identified. These 'Pillars of Success' form the foundation of the NTP Game Plan (in development) and will be the key performance drivers for the future.

The seven Pillars of Success are:

##### **1. Player Identification & Development**

*Develop and retain NTP players*

- Identifying the most promising (young) players for inclusion in NTP
- Viewing, Collecting Data and Tracking of all NZL eligible players
- Personalised development – (Long Term) Development Pathways

##### **2. Player Support**

- Mentoring and assistance – career, education
- Individual and Team Support Services for Performance (S&C, Medicine, Physiotherapy, R&D, Nutrition, Psychology and Physiology)
- One on one prioritisation for players 18 year old plus (school leavers)
- International placement assistance for 18 year old plus players – universities & clubs
- Possible funding support for individuals, i.e. scholarships

##### **3. Daily Training Environment**

- Implementation of Regional Training Centres (RTC) in order to provide and achieve:
- Optimal fulfilment of training requirements, through:
- Year-round training.

##### **4. Campaign**

*Effective, understandable and 'value for money' campaigns*

- Multiyear focus on development
- Commitment to training development & competitions made well in advance
- Costs and time commitments communicated to all participants as a continuum U14 to U18
- Outcomes and Opportunities at 18 year old plus (refer Player Support)
- Complete understanding of requirements – fitness, skills, strength, other.

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**Pillars of Success,**

continued

**4. Campaign, continued**

Senior Men's/Women's Programs

- Focus on Capability/opportunity/cost.
- Specific to capabilities of each group.
- Value for money programme.
- Focus on individual Athlete pathways – 18 plus initially.
- Build team capability in age groups to hopefully progress to a long term open campaign.

Realistic approach to FINA events.

**5. Team Staff Development**

*Identification and development of NT coaches to ensure catering for all athlete needs.*

- Personal development and support plans for all coaches.
- Create an optimal coaching environment; every day (Daily Coaching Environment = DCE).
- Option of multi-year appointments with annual reviews.
- International perspective and networks.
- Implement training camps to agreed programs.
- Contribute to individual athlete pathways.

**6. Communication**

*To deliver information that supports the NTP in a consistent and timely manner to ensure NTP constituency is aware of the NTP and has easy access to all related information*

- All national championship participants to be informed of programmes.
- Deadline of 2 weeks prior to a national championship full dialogue on the following to everybody:
  - NZWP Introduction
  - Structure of National Teams Programme
  - Player experience opportunities (water polo & other)
  - Future Opportunities – FINA target (world) event specific to age group(s)
- Database of all players attending at nationals with follow up surveys and future communications.
- Selection & Travel protocols.

**7. Policies & Procedures**

*Develop, publish & implement a concise set of policies and procedures.*

- Support Information for all roles within NTP.
- Policies followed.
- Comprehensive protocols for:
  - Coach selection
  - Team selection
  - Tours & Travel
  - Training camps
  - Other events
  - Uniform and equipment

## *Secure our Future*

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### **2014 result**

We have had a very good financial result this year mainly as a result of a successful Pan Pacs.

The Group surplus of \$115,125 was better than budgeted and has meant that we have attained the goal of accumulating sufficient retained earnings to carry us over if we encounter a year where revenue is not what we expect, whether that be less funding from gaming trust or a reduction in revenue from Flippa Ball or competitions.

The result has meant that for the first time in many years NZWP has been able to make a distribution to the National Teams programme.

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### **Distribution to national teams**

As mentioned above, at the end of the year the Board approved a distribution of funds from the operational account to the High Performance account for the 2015 year of \$85,000. If we are able to meet our operational budgets in 2015 the intention is to repeat the \$85,000 distribution again at the end of 2016. The Board will consider the distribution on a two year cycle because the Pan Pacs make the year-to-year accounts comparison unbalanced.

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### **Comments on the financial report**

You will notice this year that the accounts have been split into NZWP, which includes the Office and National Teams accounts, and Group, which is the NZWP accounts plus the Foundation.

So the three accounts that make up the surplus amount are:

1. The Office account.  
This is the operational account for NZWP with a surplus amount for the period of \$173,172.
2. The High Performance account.  
The deficit amount for the period was \$58,566 (see point 4 below).
3. The NZWP Foundation account.  
The account earned \$519 interest at the end of the accounting period.

Together these account for the total surplus recorded for the group of \$115,125.

Areas to note on reviewing the Statement of Financial Performance are:

1. Competitions Revenue Centre  
The surplus in the Competitions Revenue Centre is a combination of:
  - a) Approximately \$110,000 of funding (mostly in Pan Pacs),
  - b) Increased revenue from arranging Pan Pac accommodation and transport.
  - c) NZWP running the HP fundraising tournaments and as a result bringing the revenue into the office. This in turn went back to the HP programme as part of the distribution mentioned above.
2. Flippa Ball Revenue Centre  
Once again Flippa Ball provides a significant income stream to NZWP without which we would be severely hampered. The growth is mainly in Auckland and has provided a 25% increase in revenue over the last full year reporting period (2012/13). The big difference in this area is the drop in gaming trust funding which makes the result in comparison with previous years appear somewhat static.

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*Continued*

**Comments on the financial report,**  
continued

3. Commercial Activities  
The increase in revenue for Commercial Activities comes from the pool hire contacts that we operate at several Auckland pools. This is part of the strategic plan where we identified retaining, improving and developing facilities as important to our sport. We will continue to look at opportunities in this area as they arise.
  4. High Performance Teams Service Centre  
The deficit showing in the High Performance Service Centre is a timing issue. Funds for some campaigns in 2014 were collected in 2013 (there was a surplus in 2013) and so 2014 appears as a deficit. The funds in this account are primarily funding from players for international campaigns augmented by fundraising efforts. The funds are kept in an account that is separate from the office account.
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**Gaming Trusts**

The new revision of the gaming act will be passed this year and as a result Gaming Trusts will be required to return an increasing amount of funds back to the community. This may mean that smaller trusts will find it harder to gain economies of scale required to reach the percent returns. Also the Government will direct Gaming Trusts to return 80% of the funding into the community and (anticipated) 20% will be available to NSO's. This will mean that NZWP may not get funding for any activity like Flippa Ball, even if it is a community activity, if the Trust we apply to has exceeded its quota for NSO funding.

This means that the NZWP drive to be self-supporting remains a very important goal.

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**Communications**

In May 2014 NZWP created the position of Competitions and Communications Manager and retained Dana Harvey to the position. Since starting Dana has been very busy with the annual round of competitions and found that there was very little time to focus on the communications role. This will change in 2015 and you should see a difference from the beginning of the year.

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**Foundation**

The foundation is now a reality. It was registered on 25th September 2014 as a charitable trust. The Board and The Trustees are looking at an appropriate strategy for the Foundation going forward. The balance in the Foundation account is \$30,154.

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## CONCLUSION

### Summary

Financially we have had a great year however we still have real challenges with the future of our sport especially within the clubs and adult participation.

Having said that, 2014 was an eventful year with many 'standard' deliverables plus several highlights:

- The 2014 Panasonic Pan Pacific Youth Festival
- The winning of the hosting rights for 2016 FINA Women's Youth World Championships.
- Water Polo was awarded an 'official sport' at the 2017 World Masters Games.
- The National Teams Programme became a focus within the NZ Water Polo Strategy and Structure.

### Looking Forward

We have a very exciting and busy time in front of us:

- The increased profile the sport is gaining through the efforts of the office and committed volunteers.
- The many national championships,
- The 2014 FINA Women's Water Polo World League Intercontinental Tournament (Auckland April 28 – May 3),
- Implementation of the NTP Game Plan,
- Preparation for the 2016 Panasonic Pan Pacific Youth Water Polo Festival,
- Preparation for the 2016 FINA Women's Youth World Championships
- Preparation for the 2017 World Masters Games



### Our thanks

We would like to stress once more that all we do and achieve in any of the above (strategic) areas is only possible through the support of our volunteers, officials, supporters and sponsors. Your contributions are invaluable and are much appreciated. All of you are an integral part of the water polo community and a key ingredient for the success of our sport.

Yours in water polo,

**Eelco Uri**

*National Teams Director*

Regards,

**Russell McConnochie**

*Business Development Manager*

# INTERNATIONAL RESULTS

## WOMEN'S INTERNATIONAL RESULTS

### Youth Women

#### FINA Youth World Championships, Madrid, Spain 2014

Game	Date	Versus	Results
1	25 Aug	Russia	NZL 9 <b>RSA 15</b>
2	26 Aug	Canada	NZL 3 <b>CAN 18</b>
3	27 Aug	Australia	NZL 8 <b>AUS 15</b>
4	28 Aug	Puerto Rico	<b>NZL 13</b> PUR 6
5	29 Aug	Brazil	<b>NZL 10</b> BRA 7

### Schoolgirls

#### Trans-Tasman Series, Auckland, 2014

Game	Date	Versus	Results
1	18 Dec	Australia	<b>NZL 12</b> AUS 11
2	19 Dec	Australia	NZL 5 <b>AUS 11</b>
3	20 Dec	Australia	<b>NZL 10</b> AUS 8

### Born 99 Girls

#### Queensland Series, Auckland 2014

Game	Date	Versus	Results
1	02 Jul	Queensland	NZL 5 <b>QLD 6</b>
2	03 Jul	Queensland	<b>NZL 7</b> QLD 5
3	04 Jul	Queensland	NZL 7 <b>QLD 8</b>

### Born 98 Girls

#### Tran Tasman Challenge, Auckland, 2014

Game	Date	Versus	Results
1	17 Jul	Australia	NZL 5 <b>AUS 8</b>
2	18 Jul	Australia	NZL 2 <b>AUS 7</b>
3	19 Jul	Australia	NZL 2 <b>AUS 11</b>

*Continued*

**Women's International Results, continued**

**Born 98 Girls – NZ Kiwi Black**

**46<sup>th</sup> Hawaiian Invitational Tournament, Hawaii 2014, Finished 2<sup>nd</sup>**

<b>Game</b>	<b>Date</b>	<b>Versus</b>	<b>Results</b>	
1	05 Aug	Villa Park	<b>NZL 13</b>	Villa Park 7
2	06 Aug	Honolulu	<b>NZL 18</b>	Honolulu 2
3	07 Aug	Team BC	<b>NZL 5</b>	Team BC 4
4	09 Aug	Lolani	<b>NZL 15</b>	Lolani 1
5	09 Aug	Drummoyne Devils	<b>NZL 6</b>	Drummoyne Devils 2
6	10 Aug	Coronado	NZ 9.3	<b>Coronado 9.4</b>

**Born 98 Girls – NZ Kiwi Silver**

**46<sup>th</sup> Hawaiian Invitational Tournament, Hawaii 2014, Finished 4<sup>th</sup>**

<b>Game</b>	<b>Date</b>	<b>Versus</b>	<b>Results</b>	
1	05 Aug	Lolani	<b>NZL 14</b>	Lolani 3
2	06 Aug	Agoura	<b>NZL 20</b>	Agoura 0
3	07 Aug	Elsmore Storm	<b>NZL 23</b>	Elsmore Storm 2
4	09 Aug	Team BC	<b>NZL 6</b>	Team BC 2
5	09 Aug	Coronado	NZL 6	<b>Coronado 8</b>
6	10 Aug	Drummoyne	NZL 7	<b>Drummoyne 11</b>

## MEN'S INTERNATIONAL RESULTS

### Senior Men

#### Commonwealth Water Polo Championships, Scotland, 2014

Game	Date	Versus	Results	
1	05 April	Malta	NZL 9	<b>MLT 17</b>
2	06 April	South Africa	<b>NZL 6</b>	<b>ZAF 6</b>
3	07 April	England	NZL 5	<b>ENG 10</b>
4	08 April	Singapore	<b>NZL 13</b>	SIN 5
5	10 April	Scotland	NZL 7	<b>SCO 9</b>
6	11 April	Wales	<b>NZL 9</b>	WAL 1
7	12 April	Wales	<b>NZL 15</b>	WAL 8

### Junior Men

#### FINA Youth World Championships, Istanbul, Turkey, 2014

Game	Date	Versus	Results	
1	03 Aug	Serbia	NZL 8	<b>SRB 18</b>
2	04 Aug	Croatia	NZL 8	<b>CRO 11</b>
3	05 Aug	Canada	NZL 6	<b>CAN 9</b>
4	06 Aug	Peru	<b>NZL 15</b>	PER 6
5	07 Aug	Egypt	NZL 17	<b>EGY 18</b>
6	08 Aug	Iran	NZL 16	<b>IRI 17</b>
7	10 Aug	Peru	<b>NZL 17</b>	PER 8

### Schoolboys

#### Trans-Tasman Series, Auckland, 2014

Game	Date	Versus	Results	
1	18 Dec	Australia	NZL 11	<b>AUS 12</b>
2	19 Dec	Australia	NZL 7	<b>AUS 11</b>
3	20 Dec	Australia	NZL 4	<b>AUS 6</b>

### Born 98 Boys

#### Queensland Series, Auckland, 2014

Game	Date	Versus	Results	
1	03 July	Queensland	NZL 6	QLD 10
2	04 July	Queensland	NZL	QLD
3	05 July	Queensland	NZL	QLD

*Continued*

## Born 98 Boys

### Trans-Tasman Shield Series, Auckland 2014

Game	Date	Versus	Results	
1	17 July	Australia	NZL 3	<b>AUS 13</b>
2	18 July	Australia	NZL 7	<b>AUS 16</b>
3	19 July	Australia	NZL 8	<b>AUS 9</b>

## Born 99 Boys - New Zealand A

### 46<sup>th</sup> Hawaiian Invitational Tournament, Hawaii 2014, Finished 3<sup>rd</sup>

Game	Date	Versus	Results	
1	6 Aug	Commerce	<b>NZL 18</b>	Commerce 6
2	6 Aug	Honolulu	<b>NZL 17</b>	Honolulu 2
3	9 Aug	Lolani	<b>NZL 32</b>	Lolani 4
4	9 Aug	Villa Park	NZL 6	<b>Villa Park 8</b>
5	10 Aug	Commerce	<b>NZL 11</b>	Commerce 8

## Born 99 Boys - New Zealand B

### 46<sup>th</sup> Hawaiian Invitational Tournament, Hawaii 2014, Finished 7<sup>th</sup>

Game	Date	Versus	Results	
1	5 Aug	DACA	<b>NZL 8</b>	DACA 7
2	6 Aug	Coronado	NZL 2	<b>Coronado 11</b>
3	7 Aug	Hawaiian Islands	NZL 4	<b>Hawaiian Islands 9</b>
4	9 Aug	Villa Park	NZL 9	<b>Villa Park 11</b>
5	9 Aug	Lolani	NZL 22	Lolani 2
6	9 Aug	Honolulu	<b>NZ 14</b>	Honolulu 3

## Born 97 Boys - New Zealand

### 46<sup>th</sup> Hawaiian Invitational Tournament, Hawaii 2014, Finished 4<sup>th</sup>

Game	Date	Versus	Results	
1	5 Aug	Capo Valley	<b>NZL 20</b>	Capo Valley 5
2	6 Aug	Lolani	<b>NZL 20</b>	Lolani 7
3	7 Aug	Commerce	<b>NZL 18</b>	Commerce 9
4	9 Aug	Trojan	NZL 5	<b>Trojan 12</b>
5	10 Aug	Hawaiian Islands	NZL 10	<b>Hawaiian Islands 11</b>

# 13<sup>TH</sup> PANASONIC PAN PACIFIC YOUTH WATER POLO FESTIVAL

5<sup>th</sup> July – 16<sup>th</sup> July 2014

Age Group	Sponsor	Results
<b>Under 14 Girls</b>	<b>STA Travel</b>	<b>1<sup>st</sup></b> North Harbour <b>2<sup>nd</sup></b> Marist <b>3<sup>rd</sup></b> Canberra Academy <b>4<sup>th</sup></b> Otago <b>MVP</b> Bernadette Doyle – North Harbour
<b>Under 14 Boys</b>	<b>Metropolitan Rentals</b>	<b>1<sup>st</sup></b> Tauranga <b>2<sup>nd</sup></b> Waitakere <b>3<sup>rd</sup></b> North Harbour <b>4<sup>th</sup></b> Marist <b>MVP</b> Charlie Wood - Tauranga
<b>Under 16 Girls</b>	<b>Platform Print</b>	<b>1<sup>st</sup></b> North Harbour <b>2<sup>nd</sup></b> Marist Red <b>3<sup>rd</sup></b> Queensland <b>4<sup>th</sup></b> NSW Country (AUS) <b>MVP</b> Emily Nicholson – North Harbour
<b>Under 16 Boys</b>	<b>PackaGoal</b>	<b>1<sup>st</sup></b> NSW Blue (AUS) <b>2<sup>nd</sup></b> NSW Country (AUS) <b>3<sup>rd</sup></b> Tauranga <b>4<sup>th</sup></b> North Harbour A <b>MVP</b> Ben Cochran - NSW
<b>Under 18 Girls</b>	<b>Panasonic</b>	<b>1<sup>st</sup></b> CDM Polo(USA) <b>2<sup>nd</sup></b> AUS Gold <b>3<sup>rd</sup></b> AUS Green <b>4<sup>th</sup></b> North Harbour <b>MVP</b> Eliza Britt – CDM Polo
<b>Under 18 Boys</b>	<b>Panasonic</b>	<b>1<sup>st</sup></b> North Harbour <b>2<sup>nd</sup></b> Canberra Academy (AUS) <b>3<sup>rd</sup></b> Marist <b>4<sup>th</sup></b> Tauranga <b>MVP</b> Daniel Marsden – North Harbour
<b>Under 20 Women</b>	<b>Benefitz</b>	<b>1<sup>st</sup></b> Canberra Academy (AUS) <b>2<sup>nd</sup></b> Wellington <b>3<sup>rd</sup></b> AUS Green <b>4<sup>th</sup></b> CDM Polo (USA) <b>MVP</b> Gracie Smith – Canberra Academy
<b>Under 20 Men</b>	<b>Pita Pit</b>	<b>1<sup>st</sup></b> North Harbour <b>2<sup>nd</sup></b> Australia <b>3<sup>rd</sup></b> Marist <b>4<sup>th</sup></b> Hutt <b>MVP</b> Thomas Kingsmill – North Harbour

# NATIONAL RESULTS

## NATIONAL MEN'S & WOMEN'S LEAGUE

### Preliminary Round

9<sup>th</sup> Feb – 30<sup>th</sup> April 2013

Men		Women	
1 <sup>st</sup>	North Harbour	1 <sup>st</sup>	Marist
2 <sup>nd</sup>	Marist	2 <sup>nd</sup>	North Harbour
3 <sup>rd</sup>	Hutt	3 <sup>rd</sup>	Harbour City
4 <sup>th</sup>	Waitakere	4 <sup>th</sup>	Waitakere
5 <sup>th</sup>	Windy City Renegades	5 <sup>th</sup>	Hutt
		6 <sup>th</sup>	Mountfort Park

### Finals Weekend

Auckland, 1<sup>st</sup> – 5<sup>th</sup> May 2013

Men		Women	
1 <sup>st</sup>	North Harbour	1 <sup>st</sup>	North Harbour Earcon
2 <sup>nd</sup>	Hutt Heat	2 <sup>nd</sup>	Marist
3 <sup>rd</sup>	Marist	3 <sup>rd</sup>	Waitakere
4 <sup>th</sup>	Waitakere	4 <sup>th</sup>	Harbour City
<b>MVP</b>	Anton Sunde	<b>MVP</b>	Brooke Millar

*Continued*

## UNDER 16 NATIONAL CHAMPIONSHIPS

### Division 1 National Championships

Auckland, 2014

9 <sup>th</sup> – 12 <sup>th</sup> October		9 <sup>th</sup> – 12 <sup>th</sup> October	
Boys		Girls	
1 <sup>st</sup>	Tauranga	1 <sup>st</sup>	North Harbour A
2 <sup>nd</sup>	North Harbour A	2 <sup>nd</sup>	Marist Red
3 <sup>rd</sup>	Marist Red	3 <sup>rd</sup>	Tauranga
4 <sup>th</sup>	Waitakere Gold	4 <sup>th</sup>	Waitakere Gold
5 <sup>th</sup>	Sea Wolf	5 <sup>th</sup>	North Harbour B
6 <sup>th</sup>	Maranui	6 <sup>th</sup>	Harbour City Hawks
7 <sup>th</sup>	Waitakere Teal	7 <sup>th</sup>	Waikato
8 <sup>th</sup>	North Harbour B	8 <sup>th</sup>	Rotorua
9 <sup>th</sup>	Waikato	9 <sup>th</sup>	Marist Blue
10 <sup>th</sup>	Marist Blue	10 <sup>th</sup>	Canterbury
11 <sup>th</sup>	Rotorua		
12 <sup>th</sup>	Hutt		
13 <sup>th</sup> =	Canterbury		
13 <sup>th</sup> =	Golden Hawks		

Tournament Team	
<b>MVP</b>	<b>Richard Sneddon (Tauranga)</b>
2	Patrick Low (Tauranga)
3	Cayne Dew (Tauranga)
4	Jarvis Jensen (North Harbour)
5	Nicholas Stankivich (Waitakere)
6	Dominic Rankin – ChiTar (Sea Wolves)
7	Te Kaha Solomon – Murch (Maranui)

Tournament Team	
<b>MVP</b>	<b>Liana Dance (North Harbour)</b>
2	Emily Nicholson (North Harbour)
3	Malia Josephson (Tauranga)
4	Bernadette Doyle (North Harbour)
5	Antonia Young (Marist)
6	Chantelle Conroy (Waitakere)
7	Emmerson Houghton (Waikato)

*Continued*

## Division 2 National Championships

Hamilton, 2014

2<sup>nd</sup> – 5<sup>th</sup> October  
Boys

2<sup>nd</sup> – 5<sup>th</sup> October  
Girls

1 <sup>st</sup>	North Harbour	1 <sup>st</sup>	Mountfort Park
2 <sup>nd</sup>	PNBHS	2 <sup>nd</sup>	Waitakere Teal
3 <sup>rd</sup>	Sea Wolf	3 <sup>rd</sup>	Otago
4 <sup>th</sup>	Marist White	4 <sup>th</sup>	Tauranga
5 <sup>th</sup> =	Tauranga	5 <sup>th</sup>	Southland
5 <sup>th</sup> =	Waikato		
7 <sup>th</sup>	Waitakere		
8 <sup>th</sup>	Southland		

	<b>Tournament Team</b>		<b>Tournament Team</b>
<b>MVP</b>	<b>Jackson Stott (North Harbour)</b>	<b>MVP</b>	<b>Tai Nimo (Mountfort Park)</b>
2	Daniel Harris (North Harbour)	2	Ashleigh Terry (Mountfort Park)
3	Ben Blyde (PNBHS)	3	Eliza Dunn (Otago)
4	Hamish Sullivan (Sea Wolf)	4	Iutita Evans (Waitakere)
5	Jack Player (Marist)	5	Helena McNaught (Waitakere)
6	Russell Pearce (PNBHS)	6	Mercedes Taniwha (Tauranga)

*Continued*

## UNDER 14 NATIONAL CHAMPIONSHIPS

### Division 1 National Championships

Wellington, 2014

13<sup>th</sup> – 16<sup>th</sup> December  
Boys

13<sup>th</sup> – 16<sup>th</sup> December  
Girls

1 <sup>st</sup>	Marist Red	1 <sup>st</sup>	North Harbour A
2 <sup>nd</sup>	Tauranga	2 <sup>nd</sup>	Marist Red
3 <sup>rd</sup>	North Harbour A	3 <sup>rd</sup>	Harbour City Hawks
4 <sup>th</sup>	Waikato	4 <sup>th</sup>	Tauranga
5 <sup>th</sup>	Waitakere	5 <sup>th</sup>	Otago
6 <sup>th</sup>	Harbour City Hawks	6 <sup>th</sup>	Marist Blue
7 <sup>th</sup>	Marist Blue	7 <sup>th</sup>	North Harbour B
8 <sup>th</sup>	North Harbour B	8 <sup>th</sup>	Waitakere
9 <sup>th</sup>	Mountfort Park	9 <sup>th</sup>	Waikato
10 <sup>th</sup>	Hutt	10 <sup>th</sup>	
11 <sup>th</sup>	Otago	11 <sup>th</sup>	
12 <sup>th</sup>	Maranui		

MVP	Tournament Team
	<b>Nicholas Paterson (Marist Red)</b>
2	Patrik Zatko (Marist Red)
3	Bae Fountain (Tauranga)
4	Hamish Low (Tauranga)
5	Corban Hall (Waikato)
6	Corban Wedlock Aston (North Harbour)
7	Daniel Cameron (Waitakere)

MVP	Tournament Team
	<b>Bernadette Doyle (North Harbour)</b>
2	Lavenia Lovodua (North Harbour)
3	Katie Oolders (Harbour City Hawks)
4	Caitlin Mary Parker – Allen (Marist)
5	Carla Traplin (Marist)
6	Grace Elisara (Tauranga)
7	Libby van Harselaar (Otago)

*Continued*

## Division 2 National Championships

Mt Maunganui, 2014

13<sup>th</sup> - 16<sup>th</sup> December

Boys

13<sup>th</sup> - 16<sup>th</sup> December

Girls

1 <sup>st</sup>	Tauranga B	1 <sup>st</sup>	Hibiscus Coast Herons
2 <sup>nd</sup>	Hibiscus Coast Hammerheads	2 <sup>nd</sup>	Mountfort Park
3 <sup>rd</sup>	Tauranga C	3 <sup>rd</sup>	Rotorua
4 <sup>th</sup>	Rotorua	4 <sup>th</sup>	Tauranga
5 <sup>th</sup>	Waitakere Teal	5 <sup>th</sup>	North Harbour C
6 <sup>th</sup>	Marist White	6 <sup>th</sup>	Waitakere
7 <sup>th</sup>	Sea Wolf	7 <sup>th</sup>	Hutt
8 <sup>th</sup>	Mountfort Park	8 <sup>th</sup>	Marist White
9 <sup>th</sup>	Marist Black	9 <sup>th</sup>	Sea Wolf
10 <sup>th</sup>	North Harbour C	10 <sup>th</sup>	Waikato
11 <sup>th</sup>	Wakato Black		

MVP	Tournament Team
	<b>Joe Faulkner (Tauranga B)</b>
2	Cullen Smith (Rotorua)
3	Harry Mellow (Hibiscus Coast)
4	James Catlin (Hibiscus Coast)
5	Reuben Ronalds (Tauranga B)
6	Loui Schuler (Tauranga C)
7	Keegan Millington (Tauranga B)

MVP	Tournament Team
	<b>Morgan McDowall (Hibiscus Coast)</b>
2	Erika - Lee Foketi (Mountfort Park)
3	Aneka Mittendorf (Hibiscus Coast)
4	Hana Stubbing (Rotorua)
5	Tai Nimo (Mountfort Park)
6	Heather Lock (Hibiscus Coast)
7	Julia Florence (Rotorua)

*Continued*

## NEW ZEALAND SECONDARY SCHOOLS

### Premier Championships

#### Wellington 2014

24 <sup>th</sup> – 27 <sup>th</sup> April		28 <sup>th</sup> – 1 <sup>st</sup> May	
Boys		Girls	
1 <sup>st</sup>	Sacred Heart College	1 <sup>st</sup>	Westlake Girls High School
2 <sup>nd</sup>	Rangitoto College	2 <sup>nd</sup>	St Cuthbert's College
3 <sup>rd</sup>	Auckland Grammar School	3 <sup>rd</sup>	Wellington East Girls' College
4 <sup>th</sup>	Westlake Boys' High School	4 <sup>th</sup>	Diocesan School for Girls
5 <sup>th</sup> =	King's College	5 <sup>th</sup>	Kristin School
5 <sup>th</sup> =	St Patrick's College	6 <sup>th</sup>	Mt Maunganui College
7 <sup>th</sup>	St Kentigern College	7 <sup>th</sup>	Rangitoto College
8 <sup>th</sup>	Hamilton Boys' High School	8 <sup>th</sup>	Epsom Girls' Grammar School
9 <sup>th</sup>	St Peter's College	9 <sup>th</sup>	John Paul College
10 <sup>th</sup>	Kristin College	10 <sup>th</sup>	St Oran's College
11 <sup>th</sup>	Palmerston North Boys' High School	11 <sup>th</sup>	Baradene College
12 <sup>th</sup>	Mt Albert Grammar School	12 <sup>th</sup>	Queen Margaret College
13 <sup>th</sup>	Rongotai College		
14 <sup>th</sup>	Scots College		
<b>MVP</b>	<b>Connor Paterson – Sacred Heart College</b>	<b>MVP</b>	<b>Nadia Pavlovich – West Lake Girls' High School</b>
<b>OP</b>	Matt Taylor - Rangitoto	<b>OP</b>	Annabel Harman – Diocesan School for Girls
<b>OP</b>	Phillip Hargraves – Auckland Grammar	<b>OP</b>	Selina Duggan – Wellington East Girls' College
<b>OP</b>	Liam Paterson – Sacred Heart	<b>OP</b>	Antonia Harman – Diocesan School for Girls

*Continued*

## Division 2 National Championships

Hamilton 2014

26<sup>th</sup> – 29<sup>th</sup> April  
Boys

29<sup>th</sup> April – 2<sup>nd</sup> May  
Girls

<b>1<sup>st</sup></b>	Sacred Heart Dolphins	<b>1<sup>st</sup></b>	Carmel College
<b>2<sup>nd</sup></b>	Aquinas College	<b>2<sup>nd</sup></b>	Hamilton Girls' High School
<b>3<sup>rd</sup></b>	Tauranga Boys'	<b>3<sup>rd</sup></b>	St Kentigern College
<b>4<sup>th</sup></b>	Northcote College	<b>4<sup>th</sup></b>	Tauranga Girls' College
<b>5<sup>th</sup></b>	John Paul College	<b>5<sup>th</sup></b>	Takapuna Grammar School
<b>6<sup>th</sup></b>	Mt Maunganui College	<b>6<sup>th</sup></b>	Sacred Heart Hamilton Girls' A
<b>7<sup>th</sup></b>	Rosmini College	<b>7<sup>th</sup></b>	Western Springs College
<b>8<sup>th</sup></b>	St. Patrick's Silverstream	<b>8<sup>th</sup></b>	Marist College
<b>9<sup>th</sup></b>	St. Bernards College	<b>9<sup>th</sup></b>	Rotorua Lakes High School
<b>10<sup>th</sup></b>	Hutt Valley High School	<b>10<sup>th</sup></b>	Sacred Heart Hamilton Girls' B
<b>11<sup>th</sup></b>	Glendowie College		
<b>12<sup>th</sup></b>	Cambridge High School		
<b>13<sup>th</sup></b>	Long Bay College		
<b>14<sup>th</sup></b>	Takapuna Grammar school		
<b>15<sup>th</sup></b>	Rotorua Lakes High School		
<b>16<sup>th</sup></b>	Papamoa College		
<b>17<sup>th</sup></b>	Takapuna Grammar School		

<b>MVP</b>	<b>Cayne Dew – Aquinas College</b>
<b>OP</b>	Matt Dell – Sacred Heart Dolphins
<b>OP</b>	Sean McKenzie – Tauranga Boys' College
<b>OP</b>	George Witana – Sacred Heart Dolphins

<b>MVP</b>	<b>Sam Sheldrake – Carmel College</b>
<b>OP</b>	Yulia Lucas – Carmel College
<b>OP</b>	Emma Ballard – Hamilton Girls' High School
<b>OP</b>	Ariana Moffat – Tauranga Girls' College

*Continued*

A large, stylized graphic of a water polo ball is centered on the page. The ball is composed of various segments in shades of light blue, cyan, and purple, arranged in a circular pattern. The segments are of different sizes and shapes, creating a dynamic, abstract representation of the ball's texture.

**New Zealand Water Polo  
Consolidated Financial  
Statements**

For the Year Ending  
2014

# CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE

For the 12 month period ended 31 December 2014

	NZWPA		Group	
	12 Months Dec 2014 \$	6 Months Dec 2013 \$	12 Months Dec 2014 \$	6 Months Dec 2013 \$
<b>TOTAL REVENUE</b>	<u>2,595,566</u>	<u>1,366,159</u>	<u>2,595,566</u>	<u>1,366,159</u>
<b>NET REVENUE CENTRES SURPLUS</b>	<b>418,448</b>	<b>143,055</b>	<b>418,448</b>	<b>143,055</b>
<b>NET SERVICE CENTRES SURPLUS / (LOSS)</b>	<b>(333,477)</b>	<b>(5,712)</b>	<b>(303,323)</b>	<b>(5,712)</b>
<b>TOTAL SURPLUS /(LOSS) FOR THE PERIOD</b>	<u><b>84,971</b></u>	<u><b>137,343</b></u>	<u><b>115,125</b></u>	<u><b>137,343</b></u>
<b><u>REPRESENTED BY :</u></b>				
<b>REVENUE CENTRES</b>				
<b>Competition</b>				
Income	777,566	182,057	777,566	182,057
Expenses	(569,764)	(144,167)	(569,764)	(144,167)
<b>Competition Surplus</b>	<u><b>207,802</b></u>	<u><b>37,890</b></u>	<u><b>207,802</b></u>	<u><b>37,890</b></u>
<b>Flippa Ball</b>				
Income	348,439	192,895	348,439	192,895
Expenses	(171,224)	(96,431)	(171,224)	(96,431)
<b>Flippa Ball Surplus</b>	<u><b>177,215</b></u>	<u><b>96,465</b></u>	<u><b>177,215</b></u>	<u><b>96,465</b></u>
<b>Commercial Activities</b>				
Income	244,530	41,522	244,530	41,522
Expenses	(211,099)	(32,821)	(211,099)	(32,821)
<b>Commercial Surplus</b>	<u><b>33,431</b></u>	<u><b>8,701</b></u>	<u><b>33,431</b></u>	<u><b>8,701</b></u>
<b>NET REVENUE CENTRES SURPLUS</b>	<u><b>418,448</b></u>	<u><b>143,055</b></u>	<u><b>418,448</b></u>	<u><b>143,055</b></u>

The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 – 9.

## Consolidated Statement of Financial Performance, continued

For the 12 month period ended 31 December 2014

SERVICE CENTRES	Notes	NZWPA		Group	
		12 Months Dec 2014	6 Months Dec 2013	12 Months Dec 2014	6 Months Dec 2013
		\$	\$	\$	\$
<b>Development</b>					
Income		17,593	24,109	17,593	24,109
Expenses		(21,620)	(24,109)	(21,620)	(24,109)
<b>Development Surplus / (Loss)</b>		<b>(4,027)</b>	<b>0</b>	<b>(4,027)</b>	<b>0</b>
<b>High Performance Teams</b>					
Income		961,319	788,167	961,319	788,167
Expenses		(1,019,885)	(739,189)	(1,019,885)	(739,189)
<b>High Performance Surplus / (Loss)</b>		<b>(58,566)</b>	<b>48,978</b>	<b>(58,566)</b>	<b>48,978</b>
<b>Human Resources</b>					
Income		150,042	52,596	150,042	52,596
Expenses		(429,782)	(192,715)	(429,782)	(192,715)
<b>Human Resources Surplus / (Loss)</b>		<b>(279,740)</b>	<b>(140,119)</b>	<b>(279,740)</b>	<b>(140,119)</b>
<b>Administration</b>					
Income		95,558	84,813	95,558	84,813
Expenses		(57,067)	(29,019)	(57,067)	(29,019)
<b>Administration Surplus / (Loss)</b>		<b>38,491</b>	<b>55,794</b>	<b>38,491</b>	<b>55,794</b>
<b>The Foundation – High Performance</b>		<b>(29,635)</b>	<b>29,635</b>	<b>519</b>	<b>29,635</b>
<b>NET SERVICE CENTRES SURPLUS / (LOSS)</b>		<b>(333,477)</b>	<b>(5,712)</b>	<b>(303,323)</b>	<b>(5,712)</b>

The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 – 9.

## Consolidated Statement of Movements in Equity

For the 12 month period ended 31 December 2014

	NZWPA		Group	
	12 Months Dec 2014 \$	6 Months Dec 2013 \$	12 Months Dec 2014 \$	6 Months Dec 2013 \$
Opening Accumulated Funds	486,091	348,748	486,091	348,748
Total Surplus for the period	84,971	137,343	115,125	137,343
Distribution Funds - HP	(85,000)		(85,000)	
<b>Closing Accumulated Funds</b>	<b><u>486,062</u></b>	<b><u>486,091</u></b>	<b><u>516,216</u></b>	<b><u>486,091</u></b>

The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 – 9.

# Consolidated Statement of Financial Position

For the 12 month period ended 31 December 2014

	Notes	NZWPA		Group	
		12 Months Dec 2014 \$	6 Months Dec 2013 \$	12 Months Dec 2014 \$	6 Months Dec 2013 \$
<b>Assets</b>					
<b>Current Assets</b>					
Bank Accounts Operations		524,244	381,559	524,244	381,559
Bank Accounts Foundation		0	29,635	30,154	29,635
Bank Accounts HP	11	125,217	186,142	125,217	186,142
Bank Accounts Total		649,461	597,336	679,615	597,336
Stock on hand		5,772	21,122	5,772	21,122
Debtors Other		68,540	101,282	68,540	101,282
Less : Doubtful Debt Provision		(3,182)	(3,921)	(3,182)	(3,921)
Net Debtors Other		71,130	97,361	71,130	97,361
GST Refund Due		1,668	-	1,668	-
Prepayments	5	6,995	46,360	6,995	46,360
<b>Total Current Assets</b>		<b>729,254</b>	<b>762,179</b>	<b>759,408</b>	<b>762,179</b>
<b>Fixed Assets</b>	8	<b>6,739</b>	<b>8,720</b>	<b>6,739</b>	<b>8,720</b>
<b>Total Assets</b>		<b>735,993</b>	<b>770,899</b>	<b>766,147</b>	<b>770,899</b>
<b>Liabilities</b>					
<b>Current Liabilities</b>					
Accrued Expenses	7	36,741	12,687	36,741	12,687
Creditors		90,870	80,572	90,870	80,572
Fees Received in Advance	6	27,365	106,853	27,365	106,853
GST Due		-	2,645	-	2,645
Referees Fines Fund		8,355	8,171	8,355	8,171
Grants Received in Advance	4C	7,500	73,877	7,500	73,877
<b>Total Current Liabilities</b>		<b>170,831</b>	<b>284,808</b>	<b>170,831</b>	<b>284,808</b>
<b>Total Liabilities</b>		<b>170,831</b>	<b>284,808</b>	<b>170,831</b>	<b>284,808</b>
<b>Total Net Assets</b>		<b>565,162</b>	<b>486,991</b>	<b>595,316</b>	<b>486,991</b>
<b>Represented by:</b>					
Accumulated Funds		401,091	348,748	401,091	348,748
Total Surplus for the period		84,971	137,343	115,125	137,343
HP Distribution Fund		79,100	0	79,100	0

The above statement must be read in conjunction with the Auditors' Report and the attached notes on pages 5 – 9.

# Notes to the Consolidated Financial Statements

For the 12 month period ended 31 December 2014

## 1. Statement of Accounting Policies

### A) i) Entity Reporting

New Zealand Water Polo Association Inc. is an Incorporated Society registered under the Incorporated Societies Act 1908 and a registered Charity under the Charities Act 2005. These consolidated financial statements have been prepared according to the New Zealand generally accepted accounting practice.

### ii) The New Zealand Financial Reporting Standards

In February 2014, the commencement order establishing the effective date for the New Zealand Financial Reporting Act 2013 and the Financial Reporting (Amendments to other enactments Act) 2013 was issued, bringing into force (both Acts) from 1 April 2014, except for the provisions that amend the Charities Act 2005 which will come into force on 1 April 2015. While the standards come into effect on 1 April 2015, they will only apply to the first full financial year that starts on or after 1 April 2015.

In addition to the change in legislation the External Reporting Board of New Zealand ("XRB") has released a new accounting standards framework which establishes the financial standards to be applied to entities with statutory financial reporting obligations. Under the new XRB framework we expect that the entity will be reporting under the PBE Standards Tier 2 RDR format as applicable for not for-profit entities. Management expects that this will materially impact the preparation and disclosures included in the financial statements. This will be applicable for the entity's 31 December 2016 year end

The consolidated financial statements are prepared on a going concern basis.

### iii) Differential Reporting

New Zealand Water Polo Association Inc qualifies for differential reporting by virtue of the fact that it has no public accountability and the entity is not large in terms of the size criteria specified by the Framework for Differential Reporting.

### iv) Measurement Base

The consolidated financial statements have been prepared on a historical cost basis.

### v) Presentation Currency

The consolidated financial statements are presented in New Zealand dollars.

### vi) Basis of consolidation

The Society established the New Zealand Water Polo Foundation under the Charitable Trusts Act 1957 on the 25 September 2014. The objective of the foundation is to support sporting or charitable purposes and in particular, through education, coaching grants and the development of facilities, to encourage the participation of youth in NZ in the sport of water polo.

### vii) Transactions eliminated on consolidation

All intergroup transactions and balances are eliminated on consolidation

The association has taken advantage of all differential reporting exemptions.

The financial statements are for the 12 month period ended 31 December 2014. The comparative figures are for the 6 month period ended 31 December 2013.

## B) Measurement Base

The measurement system adopted is that of historical cost.

## C) Specific Accounting Policies

The following specific accounting policies, which materially affect the measurement of consolidated financial results and consolidated financial position, have been adopted in the preparation of the consolidated financial statements.

## Notes to the Financial Statements, continued

For the 12 month period ended 31 December 2014

### Accounts Receivable

Accounts receivable are stated at estimated realisable value after providing against debts where collection is doubtful.

### Valuation of Inventories

Inventories are stated at the lower of cost and net realisable value after making due allowance for damaged and obsolete stock.

### Goods & Services Tax

These financial statements have been prepared on a GST exclusive basis where all items in the Revenue Accounts have been recorded exclusive of GST as have Stock on Hand and Fixed Assets (used principally for business purposes) in the Statement of Financial Position inclusive of GST.

### Fixed Assets

Fixed assets are included at cost less accumulated Depreciation. Depreciation is calculated using the following rates:

Furniture	18% -50%	D.V.
Software & equipment	40%	D.V.
Water polo equipment	25 -67%	D.V.

### Revenue Recognition

Grants and player fees are included in the Consolidated Statement of Financial Performance as soon as they are receivable and the economic benefit benefits are expected to flow to the Incorporated Society. Grants and player fees received for a specific purpose are treated as income received in advance until used for that purpose.

## D) Changes in Accounting Policies

There have been no changes in Accounting Policies. All policies have been applied on bases consistent with those used in previous years.

## E) Comparatives

The current period financial statements of NZWP are for the twelve months ended 31 December 2014. The comparative figures are for the six months ended 31 December 2013.

## 2. Taxation

The association is not required to pay tax pursuant to section CB 4 (1) (h) of the Income Tax Act 1994.

## 3. Operating Surplus

After deducting the following:

	NZWPA			Group	
	12 months	6 months		12 months	6 months
	Dec 2014	Dec 2013		Dec 2014	Dec 2013
Bad and Doubtful Debts	3,182	3,921		3,182	3,921
Depreciation	2,766	1,468		2,766	1,468

In 2010 – 2014 the audit has been undertaken by KPMG on an honorary basis.

## Notes to the Financial Statements, continued

For the 12 month period ended 31 December 2014

### 4. Grants and Sponsorship

#### A) Income

Total revenue includes the following grants received during the period:

Donor Institution	NZWPA		Group	
	12	6 months	12	6 months
	Months Dec 2014	Dec 2013	Months Dec 2014	Dec 2013
ASB Community Trust	32,500	32,500	32,500	32,500
Auckland Council	30,000	-	30,000	-
Benefitz	2,405	-	2,405	-
Citta Designer Homeware	-	150	-	150
Constellation Communities	7,370	-	7,370	-
Four Winds Foundation	4,000	1,200	4,000	1,200
French Country	-	150	-	150
Ghiotti Foods	-	250	-	250
Grassroots Trust	-	1,000	-	1,000
Infinity Foundation	5,000	-	5,000	-
Kiwi Fish	-	200	-	200
Lion Foundation	25,000	40,000	25,000	40,000
Mairangi Village Association	-	300	-	300
Metropolitan Rentals	1,500	-	1,500	-
North & South Trust	-	4,950	-	4,950
Nose to Tail	-	100	-	100
NZ Community Trust	50,000	80,000	50,000	80,000
Panasonic	10,000	-	10,000	-
Pelorus Trust	11,000	-	11,000	-
Pickles on Apollo	-	150	-	150
Pita Pit	1,500	150	1,500	150
Platform Print	1,304	-	1,304	-
Pub Charity	10,000	-	10,000	-
Southern Trust	10,000	-	10,000	-
Sport New Zealand	75,000	40,000	75,000	40,000
STA Travel	1,500	4,135	1,500	4,135
Anonymous Donor	1,000	-	1,000	-
Stoney Creek	-	1000	-	1000
T3 Swimwear	-	300	-	300
The Trusts	15,000	-	15,000	-
Trophy Specialists & Engraving	-	2,087	-	2,087
Youth Town	10,000	4,000	10,000	4,000
<b>Total</b>	<b>304,079</b>	<b>212,622</b>	<b>304,079</b>	<b>212,622</b>

#### B) Grant, Sponsorship & Donation Revenue Recognised in Profit or Loss

	NZWPA		Group	
	12	6 months	12	6 months
	Months Dec 2014	Dec 2013	Months Dec 2014	Dec 2013
Competition	109,209	31,206	109,209	31,206
Flippa Ball	36,369	22,694	36,369	22,694
Development	16,473	22,328	16,473	22,328
High Performance	-	9,135	-	9,135
Human Resources	142,404	52,596	142,404	52,596
Administration	66,000	42,088	66,000	42,088
<b>TOTAL</b>	<b>370,455</b>	<b>180,046</b>	<b>370,455</b>	<b>180,046</b>

## Notes to the Financial Statements, continued

For the 12 month period ended 31 December 2014

### C) Received in Advance

Grants received in period not yet spent:

	NZWPA		Group	
	12 Months Dec 2014	6 months Dec 2013	12 Months Dec 2014	6 months Dec 2013
ASB Community Trust	-	16,250	-	16,250
NZCT	-	43,654	-	43,654
Sport New Zealand	7,500	13,973	7,500	13,973
<b>Total</b>	<b>7,500</b>	<b>73,877</b>	<b>7,500</b>	<b>73,877</b>

### 5. Prepayments

Expenditure incurred during the current financial period, relating to the 12 months period ended 31 December 2015:

	NZWPA		Group	
	12 Months Dec 2014	6 months Dec 2013	12 Months Dec 2014	6 months Dec 2013
Travel Insurance	4,345	1,717	4,345	1,717
Pan Pacific Youth Water Polo Tournament	-	7,893	-	7,893
Men's High Performance	2,392	25,149	2,392	25,149
Women's High Performance	258	3,267	258	3,267
NZWP Representative – World Champs	-	-	-	-
Wellington Water Polo Centre Support	-	8,333	-	8,333
<b>Total</b>	<b>6,995</b>	<b>46,360</b>	<b>6,995</b>	<b>46,360</b>

### 6. Fees Received in Advance

Revenue relating to future periods but received during the current financial period:

	NZWPA		Group	
	12 Months Dec 2014	6 months Dec 2013	12 Months Dec 2014	6 months Dec 2013
Men's High Performance	2,102	39,027	2,102	39,027
Women's High Performance	2,102	45,897	2,102	45,897
National League	-	10,652	-	10,652
Youth Women 2016	10,000	11,278	10,000	11,278
High Performance General Expenses	13,161	-	13,161	-
<b>Total</b>	<b>27,365</b>	<b>106,854</b>	<b>27,365</b>	<b>106,854</b>

### 7. Accrued Expenses

Expenses relating to this period but not received during the current financial period:

	NZWPA		Group	
	12 Months Dec 2014	6 months Dec 2013	12 Months Dec 2014	6 months Dec 2013
Annual Leave	15,106	7,525	15,106	7,525
Flippa Ball	2,117	5,162	2,117	5,162
Registrations	15,000	-	15,000	-
Competitions	4,518	-	4,518	-
<b>Total</b>	<b>36,741</b>	<b>12,687</b>	<b>36,741</b>	<b>12,687</b>

## Notes to the Financial Statements, continued

For the 12 month period ended 31 December 2014

### 8. Fixed Assets

<b>NZWPA &amp; Group 31 December 2014</b>	<b>Cost</b>	<b>Depn for Year</b>	<b>Accum depn</b>	<b>Disposal</b>	<b>Net Book Value</b>
Furniture	2,472	107	1,983	-	489
Software & Computers	32,500	1,094	30,792	-	1,708
Water Polo Equipment	16,916	1,565	12,373	-	4,543
<b>NZWPA &amp; Group 31 December 2013 (6 months)</b>	<b>Cost</b>	<b>Depn for Year</b>	<b>Accum depn</b>	<b>Disposal</b>	<b>Net Book Value</b>
Furniture	2,472	59	1,876	-	595
Software & Computers	31,714	504	29,698	-	2,016
Water Polo Equipment	16,916	905	10,808	-	6,109
	<u>51,102</u>	<u>1,468</u>	<u>42,382</u>	<u>-</u>	<u>8,720</u>

### 9. Capital Commitments

There were no capital expenditure commitments as at 31 December 2014. (December 2013: \$nil)

### 10. Contingent Liabilities

No contingent liabilities / assets are known to exist at balance date. (December 2013: \$nil)

### 11. High Performance

Commencing in 2010, High Performance has its own separate bank account. The directors have agreed that High Performance funds/income are restricted to the use for High Performance expenditure and may not be used for any expenditure that is not related to High Performance operations.

### 12. Related Party

New Zealand Water Polo Association Incorporated (NZWP Inc.) and the newly formed New Zealand Water Polo Association Foundation are related as the NZWP Inc. Board has the power to appoint the Trustees to the Foundation. The trustees could also be three current or past members of the NZWP Inc.

### 13. Subsequent Events

There were no subsequent events. (December 2013: nil)



## Independent auditor's report

### **To the members of New Zealand Water Polo Association Incorporated**

We have audited the accompanying financial statements of New Zealand Water Polo Association Incorporated ("the incorporated society") and the group, comprising the incorporated society and its subsidiary, on pages 1 to 9. The financial statements comprise the statements of financial position as at 31 December 2014, the statements of comprehensive income and changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information, for both the incorporated society and the group.

#### ***Management's responsibility for the incorporated society and group financial statements***

Management is responsible for the preparation and fair presentation of incorporated society and group financial statements in accordance with generally accepted accounting practice in New Zealand, and for such internal control as management determines is necessary to enable the preparation of incorporated society and group financial statements that are free from material misstatement whether due to fraud or error.

#### ***Auditor's responsibility***

Our responsibility is to express an opinion on these incorporated society and group financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the incorporated society and group financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the incorporated society and group financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the incorporated society and group's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the incorporated society and group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Partners and employees of our firm may also deal with the incorporated society and group on normal terms within the ordinary course of trading activities of the business of the incorporated society and group. These matters have not impaired our independence as auditor of the incorporated society and group. The firm has no other relationship with, or interest in, the incorporated society and group.



***Opinion***

In our opinion the financial statements on pages 1 to 9 present fairly, in all material respects, the financial position of the incorporated society and the group as at 31 December 2014 and the financial performance of the incorporated society and the group for the year then ended, in accordance with generally accepted accounting practice in New Zealand.

*KPMG*

12 March 2015  
Auckland

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